

Remote Access, Data Collection & Cyber Security Solutions

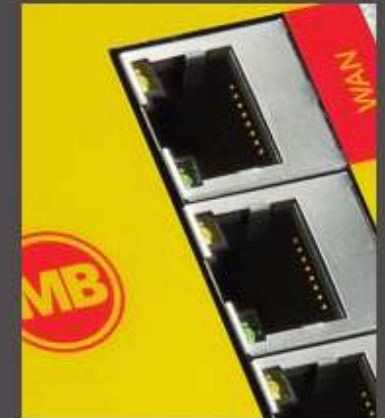


MB CONNECT LINE
remote maintenance solutions

for Machines, Factories and Project Integration

Industry 4.0
Milano, 19.10.2016

Jean-Paul Verheylewegen,
Global Sales Manager



MB Connect Line... in a nutshell



Established in 1997 in Dinkelsbühl, Germany

Privately owned, 33 employees, 3.5 M€

Key products :

- Industrial routers & firewall (hardware)
- Remote services portal (software)

Recent milestones :

2009 : Launch of MB Remote Services Portal (Cloud)

2014 : Launch of MB cybersecurity product mbSECBOX

2015 : Start restructuring of international distribution

Market : Remote services solutions for industrial automation

Customers : machine builders, machine users, system integrators



World

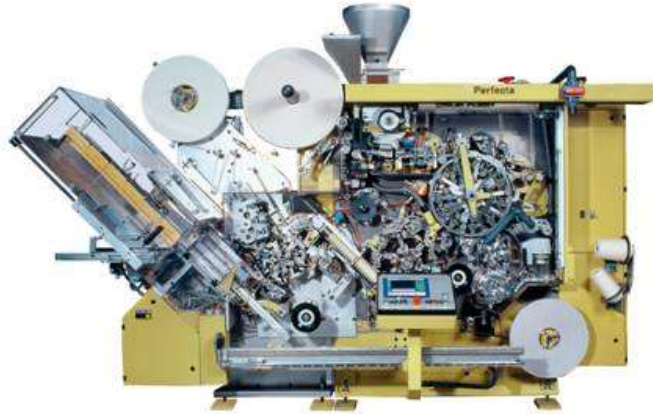


Why do our customers buy our products ?



Because...

They design & sell machines and...



- ✓ They want to differentiate from your competitors with improved support & services
- ✓ They want to give faster response to your customers
- ✓ They want to save on support costs
- ✓ They want to develop & sell new services

They run a factory and...



- ✓ They care for network segmentation and cyber security
- ✓ They want to preserve remote services from your suppliers but...
- ✓ They want to have control on who gets connected, when & to what
- ✓ They want to improve the tools for their own service team

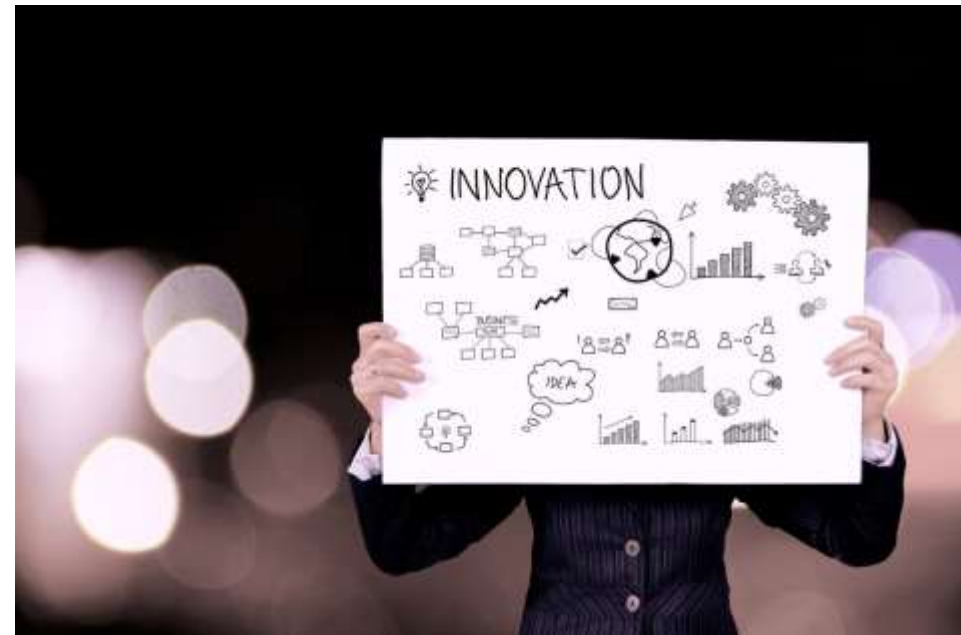
They run integration projects and...



- ✓ These projects involve remote monitoring & control, data collection or alarms
- ✓ Their customer has specific cybersecurity requirements
- ✓ They need to mix technologies & staff with uneven skills sets
- ✓ They face deployment issues

At MB Connect Line, we believe that innovation comes when technology becomes

- ✓ Simple to understand
- ✓ Easy to use
- ✓ Trustable
- ✓ Affordable



Technology should enable us with those new possibilities,
not confront us with new difficulties !

What do we offer ?



MB Connect Line is a range of products & solutions consisting of...

Centralized server solutions...



- ✓ In the cloud, as your cloud, in a box
- ✓ To enable machines with remote services
- ✓ To control network access to components
- ✓ To control distribution of production data

Remote units ensuring...



- ✓ Remote access across Internet & 3G/4G
- ✓ Alarm notification & local data logging
- ✓ Network segmentation & firewalling
- ✓ PLC memory backup and integrity checking

Cyber security is at the core of all of our products



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TESTAT

AUSGESTELLT FÜR MB connect line GmbH

GETESTETE PRODUKTE / UMGEBUNG mbCONNECT24, Version 2.1.0 (Webanwendung)

TESTZEITRAUM 09.09.2015 bis 30.09.2015, sowie 02.11.2015 bis 09.11.2015, sowie 18.11.2015 bis 20.11.2015, sowie 23.11.2015

VORGEHENSWEISE Toolgestützter und manueller Penetrationstest.

ANGEWENDETE STANDARDS

- Leitfaden Penetrationstests des Bundesamts für Sicherheit in der Informationstechnik (Stand Nov. 2014)
- OWASP Testing Guide Version 4

ZUSAMMENFASSUNG DER ERGEBNISSE

Die Webanwendung wurde durch den Hersteller in einer Testumgebung bereitgestellt. Nach den Nachttests konnten keine ausnutzbaren Schwachstellen in der zur Verfügung stehenden Testzeit festgestellt werden.

Insgesamt lässt sich der Webanwendung daher ein hohes Sicherheitsniveau attestieren.

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MB Connect Line is looking for... YOU ?



We are looking for

- A distribution partner
- OEM customers
- Sales/Marketing/Technology partners



Vi ringrazio per l'attenzione



Your next MB Connect Line solution is as close as the next



keyboard...

<http://www.mbconnectline.com/index.php/en/contact/addresses>



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Or telephone...

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Let's talk about your project !