Remote Access, Data Collection & Cyber Security Solutions
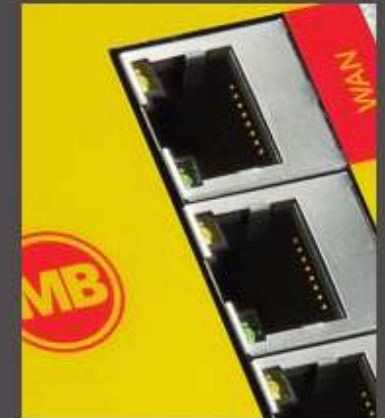
for Machines, Factories and Project Integration

Industry 4.0
Milano, 19.10.2016

Jean-Paul Verheylewegen,
Global Sales Manager

Established in 1997 in Dinkelsbühl, Germany

Privately owned, 33 employees, 3.5 M€

Key products :

- **Industrial routers & firewall (hardware)**
- **Remote services portal (software)**

Recent milestones :

2009 : Launch of MB Remote Services Portal (Cloud)

2014 : Launch of MB cybersecurity product mbSECBOX

2015 : Start restructuring of international distribution

Market : Remote services solutions for industrial automation

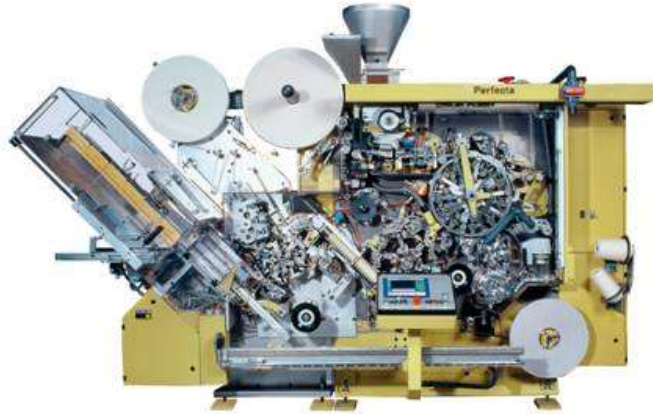**Customers : machine builders, machine users, system integrators**

Because…

They design & sell machines and…

✓ They want to differentiate from your competitors with improved support & services

✓ They want to give faster response to your customers

✓ They want to save on support costs

✓ They want to develop & sell new services

They run a factory and…

✓ They care for network segmentation and cyber security

✓ They want to preserve remote services from your suppliers but…

✓ They want to have control on who gets connected, when & to what

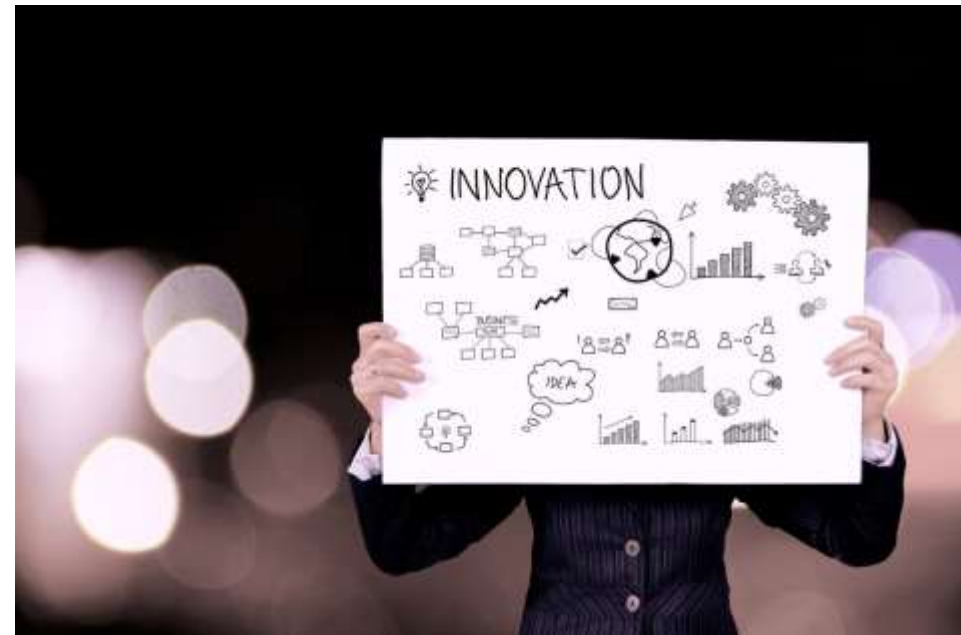✓ They want to improve the tools for their own service team

They run integration projects and…

✓ These projects involve remote monitoring & control, data collection or alarms

✓ Their customer has specific cybersecurity requirements

✓ They need to mix technologies & staff with uneven skills sets

✓ They face deployment issues

At MB Connect Line, we believe that innovation comes

when technology becomes

- ✓ **Simple to understand**

- ✓ **Easy to use**

- ✓ **Trustable**

- ✓ **Affordable**

Technology should enable us with those new possibilities,

not confront us with new difficulties !

MB Connect Line is a range of products & solutions consisting of…

Centralized server solutions…

Remote units ensuring…

✓ **In the cloud, as your cloud, in a box**

✓ **To enable machines with remote services**

✓ **To control network access to components**

✓ **To control distribution of production data**

✓ **Remote access across Internet & 3G/4G**

✓ **Alarm notification & local data logging**

✓ **Network segmentation & firewalling**

✓ **PLC memory backup and integrity checking**

Cyber security is at the core of all of our products

MB Connect Line is looking for... YOU ?

We are looking for

- A distribution partner

- OEM customers

- Sales/Marketing/Technology partners

World

Italy

Germany

Your next MB Connect Line solution is as close as the next

@

keyboard…

http://www.mbconnectline.com/index.php/en/contact/addresses

✉️

sales@mbconnectline.com

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📞

Or telephone…

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Let's talk about your project !