

ESTRAZIONE MENSILE PROFILI EEN

Ricerca partner novembre 2020

Dettagli	Titolo	Descrizione	Tipo di partnership
BUSINESS OFFER			
COD. PROFILO BOHR20201007001 PAESE CROAZIA LINK AL PROFILO COMPLETO	Croatian producer of various custom made mechanical elements offers manufacturing agreement and subcontracting	A Croatian manufacturer of gears, gearboxes, super precision spindle parts, worms and worm wheels, sprockets and various custom made mechanical elements offers manufacturing agreement and subcontracting activities to the international partners.	The company is looking for long term cooperation with commercial partners through manufacturing agreement and subcontracting . The company would agree to develop and manufacture a product , to provide its services to the partner, or act as an independent contractor that takes over some of the obligations of a prior contractor.
COD. PROFILO BOUK20201009003 PAESE REGNO UNITO LINK AL PROFILO COMPLETO	UK precision components manufacturer providing quality engineering solutions offers manufacturing or sub-contract machining	A UK based SME involved in precision component manufacturing provides quality engineering solutions to industry. They have a wealth of knowledge in precision machining, fabrication and on-site services supplying into industries such as packaging, foods, valves, automotive, renewables, aerospace and printing . They are looking to offer these solutions via manufacturing or subcontracting.	Their offering is from simple to very complex solutions within the precision manufacturing landscape, so are looking for partnership co-operations via manufacturing or sub contracting agreements .
COD. PROFILO BORU20190319001 PAESE RUSSIA LINK AL PROFILO COMPLETO	Russian company specializing in manufacture of metal products by casting is looking for partners to sign partnership agreements	A Russian producer of metal workpieces is looking for partners to sign commercial agency agreements with technical assistance, services agreements as well as joint venture agreements .	Type: SMEs, large companies, R&D institutions, universities. Role: under the commercial agency agreement with technical assistance, the partner must represent the company's product on a foreign market. Under the joint venture agreement, the partner must pool its resources to contribute to the establishment of a new enterprise. Under the services agreement, the partner must pay for the manufacturing services rendered.

BUSINESS REQUEST

COD. PROFILO BRPT20191023001	Portuguese company seeks new products in energy, water and organic waste reduction for distribution services agreement	A Portuguese SME with more than 9 years' experience in technical analysis and implementation of energy efficiency projects, water consumption and organic waste elimination solutions is looking for new innovative products to add to its offering portfolio. The company seeks private companies to establish a distribution services agreement .	Industrial partners that manufacture and/or distribute disruptive technological solutions for decreasing energy and water consumption and food waste management. The partner sought needs to have his products distributed and looks for a distributor specialized in providing this function and wanting to establish a distribution services agreement .
PAESE PORTOGALLO			
LINK AL PROFILO COMPLETO			
COD. PROFILO BRDE20200731001	German sales agency is looking for manufacturers and suppliers within the automotive, automation technology and similar sectors to establish commercial agency agreements	A German sales agency is calling manufacturers of die castings parts, stamping parts, bent tubes and profiles, filters and engines as well as automation technology system integrators, automation component manufacturers, robotic hardware manufacturers and robotic software developers. The agency is looking for international suppliers who are willing to work on the basis of a commercial agency agreement.	Potential partners are industrial manufacturers of automotive parts, aviation parts, utility vehicle parts and suppliers of automation technology. They should be seriously interested producers who are open and willing to enter the German market and to act within a commercial agreement .
PAESE GERMANIA			
LINK AL PROFILO COMPLETO			
COD. PROFILO BRRU20200213005	The Russian manufacturer of lathes is looking for reliable suppliers of various materials from metal essential for the production of lathes	The Russian company produces modernized universal screw-cutting lathes. The company is looking for reliable suppliers of various high-quality products (metal bolts, nuts, screws, threads, as well as bearings) used for the manufacture of screw-cutting lathes and for the conclusion mutually beneficial supplier agreement .	Type - SME, large companies, companies producing metal nuts, screws, drives Role - The European partner will have to manufacture and supply equipment to the Russian company high-quality details (metal bolts, nuts, screws, threads, as well as bearing) under a supply agreement.
PAESE RUSSIA			
LINK AL PROFILO COMPLETO			

TECHNOLOGY OFFER

COD. PROFILO
TOGR20190826001

PAESE
GRECIA

[LINK AL
PROFILO
COMPLETO](#)

3D printing of flexible electronic circuits and small objects made by advanced materials

Greek SME, active in **advanced materials**, has developed a procedure to **print flexible electronic circuits and small objects** made by graphene and thermoplastic materials using polylactic acid (PLA). **The company is able to print 3D objects for different end-users by its own equipment**, replacing the existing products with super-light ones with better characteristics. The company is looking for partnerships under **manufacturing or research cooperation agreement**.

Manufacturing agreement: the company is looking for partners in the following areas to cooperate:

Flexible electronics:

The company is looking for a partner (company and/or academia) which is involved in developing 'flexible' low-voltage applications, e.g. from wearables products to sensors, in order to produce (for the partner) conductive components for 'flexible' low-voltage applications, using its own equipment. The goal is to achieve flexibility in terms of design and re-design, to fabricate highly competitive products capable of outstanding performance and lower cost compared to products available on the market realized with conventional manufacturing methods.

Sporting and construction equipment:

The Greek SME is looking for collaboration with companies, which are producing sporting goods equipment, e.g. from bicycles to tennis rackets, from boards to joints for furniture that can be set up by the user himself. The company has the potential to produce both simple and complex in terms of geometry, but also with enhanced mechanical properties, as well to minimize the required production steps of the partner involved and to adapt to its production lines for on-demand services with minimum costs.

As for a **research cooperation agreement**, the Greek SME is looking for partners who have already started developing a technological innovation/novelty in the field of lightweight constructions and needs a partner for either the design and/or the characterization of the structure (e.g. mechanical, thermal).

COD. PROFILO TONL20191111001	The development and production of customized Micro-Electro-Mechanical Systems (MEMS)	A Dutch SME develops and produces customized Micro-Electro-Mechanical Systems (MEMS) in small to medium volumes. Most important advantage is offering flexibility in design as well as in process. The SME is interested in commercial agreements with technical assistance to players in the Life Science and instrumentation markets, in particular Original Equipment Manufacturers and system integrators using MEMS in applications.	Type of partner: Industry
PAESE OLANDA			Partners: The desired partner(s) are Original Equipment Manufacturers (OEM), system integrators and start-ups interested to come to applications of MEMS.
LINK AL PROFILO COMPLETO			Role of the partner: The partner is desired to bring in the MEMS specifications and requirements for the application of the MEMS The Dutch SME offers the development tools, production and post processing of the MEMS.
COD. PROFILO TODE20191118001	Fault identification in direct current (DC) grids	A German university offers a technology for short-circuit fault identification in direct current (DC) distribution grids. It is to ensure reliable operation of computers, motorized devices, lighting and others. The technology is fast and accurate and can work with existing hardware. Industrial partners from the areas of flexible power control and energy distribution are sought for technical cooperation and license agreements.	The German university is looking for industrial partners that are interested in further development to market readiness within a technical cooperation. This could include analyzing, adjusting, testing of the technology. Apart from the technical cooperation, licenses can be granted for the invention and the intellectual property rights. Partners could be any company interested in identifying faulty lines in DC grids. They could be renewable energy producers, electric vehicle manufacturers, DC charging providers and others.
PAESE GERMANIA			
LINK AL PROFILO COMPLETO			

TECHNOLOGY REQUEST

COD. PROFILO TRLU20201119001 PAESE LUSSEMBURGO LINK AL PROFILO COMPLETO	Wanted: BIM (building information modeling) integration and construction monitoring Startups	A Luxembourg-based industrial company with a branch active in civil construction is looking for technologies to monitor construction projects. Recording, BIM (building information modeling) model integration, handling of big data, are examples of sought technologies. A validated proof of concept is required, partnerships will depend on the maturity level of the technology ranging from technical cooperation to commercial agreements.	The integrated solutions should encompass following aspects: - Recording of the construction site and conversion in a light and easy to handle data volume - Integration of the 3D BIM model, either as IFC, OBJ, glTF or other native format - Integration of the scheduling - Interface for the matching of the schedule events with the BIM model objects - Interface for the superposition of model to the recording of the site(Target / actual comparison) - Periodical QTO interfaces - Links to static 3D data (PDF, JPG) - Links to dynamic 3D data (probes, sensors, IoT) This is by no means a comprehensive list, and if an interested startup is onto something new and disruptive, the Luxembourg enterprise will be glad to get in touch.
COD. PROFILO TRNL20200221001 PAESE OLANDA LINK AL PROFILO COMPLETO	Engineering and production of mechanical ground support equipment and/or flight components for the space industry	A Dutch SME is specialized in the engineering of mechanical ground support equipment (MGSE) and/or flight components for the space industry. The Dutch SME has a track record as MGSE partner since the 90's of last century and is looking for manufacturers who can comply with space requirements. The Dutch SME looks for a technical cooperation agreement with the manufacturer of the MGSE and/or flight components.	Type of partner: Industry Field of activity of desired partner: Manufacturer willing or already knowing to comply with space requirements, procedures and programs. Role of the partner: Production of mechanical ground support equipment and/or flight components. The Dutch SME aims for a technical cooperation agreement to come to a delivery of the MGSE and/or flight

			components to a prime space contractor, ESA or NASA.
COD. PROFILO TRSG20201013001	Leading companies seek ICT/materials innovation providers to address e-commerce supply chain challenges	Key e-commerce supply chain players based in Singapore seeking co-innovation partnerships are inviting proposals from providers of relevant technologies to optimise productivity and improve the overall cost for e-commerce supply chain in a sustainable way. The Singapore companies are interested in licensing, research collaboration or commercial agreements with technical assistance with startups and SMEs of all sizes.	The Singapore companies keen on the following types of partnerships with startups and SMEs of all sizes: Research cooperation - Both parties will embark on co-development of the solution. License agreement - The companies will license the technology offered to embark on further development. Commercial agreement with technical assistance -The startups/SME will render technical support to the Singapore companies in introducing the technology in the form of new products or services to the companies' customers.
PAESE SINGAPORE			
LINK AL PROFILO COMPLETO			

Horizon 2020 Call Green Deal

COD. PROFILO RDTR20201015001	Horizon2020-Green Deal Call-Area 6 -Consortium consisting of Turkish, German, Danish and Greek partners looks for companies and research institutions as additional partners.	A Turkish company which created a greenhouse with a vertical farming concept established a consortium consisting of Turkish, German, Danish and Greek partners in order to submit a project proposal to Horizon 2020-Green Deal Call-Area 6: "Testing and demonstrating systemic innovations in support of the Farm-to-Fork Strategy" . The project's goal is to bring solution to sustainability and security of food production and supply systems. The Consortium looks for additional partners.	The Consortium looks for companies and research institutions involved in: - innovative waste recycling, - innovative liquid fertilizers and nutritional products, - personalized dietary solutions - waste food management - vertical farming - agro-food
PAESE TURCHIA			
BANDO H2020 Green Deal – Area 6 LINK TO THE CALL LINK AL PROFILO COMPLETO			

COD. PROFILO RDUK20201104001			
PAESE REGNO UNITO			
BANDO H2020 Green Deal - Area 5 LINK TO THE CALL	Seeking partners for H2020 Green Airports call to develop unique hydrogen-powered airside vehicles for multiple uses	A UK company is completing a consortium to apply for the call H2020 LC-GD-5-1-2020 Green Airports & Ports , to develop unique airside vehicles (eg tugs and others), powered by hydrogen fuel cells . They are seeking multiple partners to design, prototype, develop vehicles, experts in hydrogen fuel cells, energy, specialist autonomous software systems, human factors and air quality mitigation , via research cooperation agreement. The UK company want to remind possible collaborators that the UK is still eligible to participate in H2020 funding bids and projects in 2020 and 2021 and are keen to work with EU partners to realise this project and to apply for this funding.	Type of partners: Industry Activity of partners: a) Liquid Hydrogen production & storage organisations (based on/near airports/ports) Alternative energy generation providers (hydrogen, electric, wind and/or photovoltaic) b) Digital, autonomous control systems. autonomous vehicles c) An expert research organisation working with air quality and pollution mitigation standards. Specific role of partners sought: To help develop strategies for the whole mitigation of carbon based fuels emissions airside and land side via the radical digital developments for aircraft and autonomous vehicles services - and for cross-cutting land side developments Previous experience and practical involvement in Proposal writing and development - in particular delivering expert 'Work Programs' for specific areas of the Proposal Document. Participants should be immediately available for involvement 1st December 2020.
LINK AL PROFILO COMPLETO			
COD. PROFILO TOES20201113001			
PAESE SPAGNA			
BANDO H2020 Green Deal - Area 4 LINK TO THE CALL	A research group specialized in alternative and/or disruptive construction technologies is seeking to join a consortium for the Green Deal call	A research group of a Spanish University is willing to collaborate and participate in a project proposal for being submitted to the call LC-GD-4-1-2020: Building and renovating in an energy and resource efficient way . Their expertise is all those related with the integration of building services and energy systems in architecture and urbanism, especially alternative and/or disruptive technologies. They are looking to join a consortium and	- Type of partner sought: Companies, research centres, etc. - Specific area of activity of the partner: Organisations interested in submitting a project proposal to the call LC-GD-4-1-2020: Building and renovating in an energy and resource efficient way. - Task to be performed: The group would collaborate in the project proposal development in those

LINK AL PROFILO COMPLETO	under the topic LC-GD-4-1-2020.	apply together to the call LC-GD-4-1-2020.	activities related to the integration of building services and energy systems in architecture and urbanism, especially alternative and/or disruptive technologies.
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		COVID-19	
COD. PROFILO BOFR20200629002	COVID-19: French SME is looking for distributors for its innovative anti-fog mask accessory	The French SME based in the North of France was established in 1947. They are specialized in industrial subcontracting. Faced with the COVID-19 crisis, they developed an innovative accessory to prevent the appearance of mist on the glasses when wearing a mask. The company aims to expand internationally worldwide with local partners to distribute this accessory. The company is also interested by a commercial agency agreement, licensing and manufacturing agreement.	The French company is looking for distributors and commercial agents to sell its innovative product. Targetted sectors are very large including personal protective equipment distributors, healthcare devices distributors (masks particularly), consumer related products distributors, COVID safety products suppliers for professional and consumers.
TIPO PROFILO Business offer			
PAESE FRANCIA			
LINK AL PROFILO COMPLETO			The company is also interested by production licensing linked with distribution agreement to offer to partners the manufacturing of the product directly on the international market.
COD. PROFILO TOLV20200608001	COVID 19: Emergency Lung Ventilator	Latvian engineers and medical experts has developed a non-expensive, automated lung ventilator used during COVID-19 pandemic. It is designed to be assembled from easily available components. Team is close to finalizing product development and looking for manufacturing partners interested in production of device. Certification of ventilator as a medical device is needed as well. They are open for commercial agreement with technical assistance, licencing and technical cooperation agreement.	Team is looking for manufacturing partners interested in production of device. Partner must be able to provide necessary certification of ventilator as a medical device. Team is opened for different types of agreement:
TIPO PROFILO Technology offer			
PAESE LETTONIA			• Commercial agreement with technical assistance • License agreement • Manufacturing agreement • Technical cooperation agreement
LINK AL PROFILO COMPLETO			

COD. PROFILO TOPL20200810001	A Polish institute offers a universal air water spraying disinfecting installation for COVID-19 and is looking for licensing.	The Polish R&D institute being active since 1950, so being simultaneously very experienced, having a lot of innovations implemented on the market, offers a universal air water spraying, disinfecting system. The installation is designed for decontamination of viruses, bacteria and fungi from outerwear of passing people therefore it may help with fighting with COVID-19 (COVID gate). The institute is ready to sign a license agreement.	For this specific solution the institute is searching for different type of companies being able to produce the COVID-19 gates on the basis of the licence agreement. The company should have technical experience to implement serial production as well as appropriate market recognition and established relationships with prospected final customers (like big companies and organizations, shopping malls, public spaces and others).
TIPO PROFILO Technology Offer			
PAESE POLONIA			
LINK AL PROFILO COMPLETO			