

# BELT & ROAD INITIATIVE

# MISSIONE IMPRENDITORIALE ITALIANA AD HONG KONG

# PROGRAMMA

(BOZZA 27.04.2018)

### MERCOLEDI' 27 GIUGNO

Arrivo	Hotel Registration (Renaissance Hong Kong Harbour View Hotel Hong Kong Convention & Exhibition Centre, 1 Harbour Rd, Wan Chai, HK)	
18:30	Welcome Briefing per la delegazione italiana (Renaissance Hong Kong Harbour View Hotel Hong Kong Convention & Exhibition Centre, 1 Harbour Rd, Wan Chai, HK)	
GIOVEDI' 28 GIUGNO		
08:00	Meeting in the lobby and Walking to the Hong Kong Convention & Exhibition Centre	
Belt & Road Summit – Hong Kong Convention and Exhibition Centre		
08:15 - 09:00	Registration	
09:00 - 09:45	Opening Session	
Full day (in parallel with the Summit working sessions)		
09:45 - 17:30	ONE-TO-ONE BUSINESS MATCHING MEETINGS	
Morning		
	Plenary Session	
	Action through Collaboration: CASE STUDIES ON SIGNATURE BELT AND ROAD PROJECTS	
09:45 - 11:00	As more Belt and Road projects are getting off the ground, business opportunities continue to multiply. Governments and businesses are busily tapping into these promising new opportunities, yet some practical conundrums remain to be solved. How can all parties join hands to overcome these challenges? What tangible actions have been taken? With ASEAN bound to benefit extensively from the Initiative, how will the freshly inked HK-ASEAN Free Trade Agreement further propel collaboration? A panel of	

HK-ASEAN Free Trade Agreement further propel collaboration? A panel of world-renowned business leaders comprising investors, project owners and service providers will share their first-hand business experience with real cases, and illustrate how important Belt and Road projects have been progressing and steering local developments.



#### **Thematic Breakout Forums**

#### **Concurrent Breakout Session A1:**

#### **RISK MITIGATION IN INFRASTRUCTURE FINANCING**

Facilitating connectivity is a major goal of the Belt and Road Initiative, which will require a mammoth amount of capital to fund the needed infrastructure developments. Considering the vast size and long-time span of infrastructure investments, a careful balance must be struck between risk and return such that the profitability is sustainable. In this session, a panel of infrastructure financing experts will discuss insurance solutions to address different risk factors in financing Belt and Road infrastructure projects, and share pragmatic risk solutions, as well as how Hong Kong can facilitate such complicated international collaborations.

#### 11:15 - 12:30

#### **Concurrent Breakout Session A2:**

#### DIGITAL SILK ROAD

Technological advancement is triggering a seismic impact on industries around the world, including industries which are expected to power the long term development of Belt and Road, such as the e-commerce, telecommunication, smart city development, etc. How can technology be harnessed to pioneer the transformation of a modern digital Silk Road? How will the various innovation initiatives such as China Manufacturing 2025 and Internet Plus complement the development of a digital Silk Road? Would digital silk road enhance international business connectivity? This panel will offer insights on the recent development of a digital Silk Road and its implications to business around the world.

## Project Presentations & Networking Session 1:

#### **ENERGY, NATURAL RESOURCES & PUBLIC UTILITIES**

Afternoon	
12:30 - 14:25	Keynote Luncheon
14:45 - 16:00	Thematic Breakout Forums   Concurrent Breakout Session B1:   CHINESE INFRASTRUCTURE INVESTMENT TRENDS AND OPPORTUNITIES



Since the inception of Belt and Road Initiative in 2013, Chinese infrastructure investment in Belt and Road countries has ballooned. Physical infrastructure, as the backbone of economic development supporting a slew of industries, is critical to the success of the Initiative. As the "forerunners" of this grand vision, Chinese enterprises in the infrastructure sector are gearing up to expand their foothold all across Belt and Road. Their journey, however, is not at all times smooth. How do Chinese enterprises react to the unexpected local setbacks and hurdles? What can we learn from their experience? How are they adjusting their strategy or approach, to make the bumpy roads more accessible and local views less polarised? How can Hong Kong's top cadre of service professionals help them craft a better investment strategy and project execution plan, thereby convincing local communities of an inclusive growth? What are the useful advice from Hong Kong's infrastructure experts in the packaging and delivery of infrastructure projects? Chinese International contractors will host this session to offer an insider look at the trends, collaboration opportunities as well as case studies of Chinese infrastructure investments and constructions along the Belt and Road.

#### **Concurrent Breakout Session B2:**

#### **GREEN FINANCING**

At a time of green and sustainable development topping the agenda of international institutions, governments and businesses, investors are required to invest sustainably and responsibly. Green financing has been gaining momentum in the infrastructure space globally, especially in countries along the Belt and Road which are gifted with natural resources. As we look ahead, investors eyeing on long run and stable return from Belt and Road projects must embrace the green agenda in their investment considerations. Hong Kong as a leading international financial centre is well poised to help global investors realise the lucrative potential of green financing business under the Initiative. This session gathers top-notched speakers in the field to assess the outlook for green financing in Belt and Road.

#### **Concurrent Breakout Session B3:**

#### CROSS-BORDER TRANSACTION & CONTRACT ISSUES FROM THE LEGAL PERSPECTIVE

Before any Belt and Road project is brought to life, complicated discussions between multiple jurisdictions are typically required which can easily turn the dialogue into a negotiation marathon causing serious project delays. For a consensus to be reached between all parties, legal service comes into play which lays the groundwork for smooth project executions and sow the seeds of a rewarding project. How Hong Kong lawyers' internationally recognised prowess can help prevent potential legal problems down the road? What legal concerns must be taken into account before one navigates the Belt and Road? This breakout forum offers an opportunity to get these perspectives and



practical advice from legal experts who will also share the effective strategies to manage cross-border legal risks from the outset when drafting contracts and clauses for projects.

# Project Presentations & Networking Session 2: TRANSPORT & LOGISTICS INFRASTRUCTURE

16:00 - 16:30 **Coffee Break** 

#### **Thematic Breakout Forums**

#### **Concurrent Breakout Session C1:**

# SHARING BY YOUNG BUSINESS LEADERS ON BELT AND ROAD OPPORTUNITIES

Young business talent is one of the most important ingredients in the continued development of the long-committed Belt and Road vision. How can younger business generations harness collaborative creativity to unlock the opportunities in the years ahead? How can business successors tap into these booming opportunities to take their family business to the next level? How can businesses work together to improve the commercial viability of Belt and Road projects, and foster a vibrant Belt and Road market appealing to the aspiring young entrepreneurs? In this session, a panel of young business leaders from different streams will exchange views on the Initiative's implications for entrepreneurship and business opportunities.

#### 16:30 - 18:00 Concurrent Breakout Session C2:

**USING HONG KONG AS A CENTRE FOR RISK MANAGEMENT OF THE BELT AND ROAD PROJECTS** (16:30-17:45) The Belt and Road Initiative will bring about immense opportunities to investors. To seize these opportunities, one need to understand, identify and manage the underlying risks correctly. In this session, a panel of experts from insurance, reinsurance, insurance broking and captive companies will bring an insight of:

- 1. How participants of the Belt and Road Initiative can deal with different risks faced by their overseas assets and businesses (including risks for assets for project set up, default risk, political and sovereign risks, employees' safety risks, operations risks, construction risks, risks for consequential losses arising from delay of projects);
- 2. The role of insurance on risk management in helping investors in the management of risks; and
- 3. How Hong Kong can make use of its strengths to complement national policies and support Mainland enterprises to go global.



#### **Concurrent Breakout Session C3:**

#### **ARBITRATION AND DISPUTE RESOLUTION**

With numerous stakeholders and a multitude of issues in each Belt and Road project, disputes and disagreements can arise from every angle, from private investors to government stakeholders, or even between countries. Taking dispute avoidance and settlement into consideration in the course of planning will be crucial to avoid or alleviate potential risks. Can a standardised dispute resolution mechanism possibly be designed and adopted? If not, how to develop an alternative system which is mutually agreeable and serves the interest of all concerned parties? In the case of disputes, how can the problems be best tackled for a lesser impact on the projects? In this session, a distinguished panel of legal professionals will offer practical advice on international arbitration and dispute resolution of Belt and Road projects, and discuss why Hong Kong's unbiased voice should be drawn into the arduous dispute resolution discussions.

**Project Presentations & Networking Session 3: RURAL & URBAN DEVELOPMENT** 

(16:30-17:45)

#### **18:00 END of Belt & Road Summit**

(subject to change without prior notice)

#### A SEGUIRE - Esclusivamente per la Delegazione italiana

18:30

**BUSINESS NETWORKING EVENT con interlocutori chiave,** istituzionali e imprenditoriali, e di interesse per le imprese italiane (sede in corso di definizione)

#### VENERDI' 29 GIUGNO 2018

INCONTRI/VISITE CON AUTORITÀ LOCALI, ESPERTI E MAJOR PLAYERS NEI SETTORI FOCUS DELLA MISSIONE 09:30 - 17.30(in collaborazione con Consolato d'Italia ad Hong Kong, Agenzia ICE Hong Kong e Hong Kong Trade Development Council-HKTDC)