



The Iccrea Cooperative Banking Group Support Italian Business Serbia to Russia 20 ottobre 2020

Figures



136 BCC's participate in the
Iccrea Cooperative Banking Group



1.759

Municipalities



2.600

Branches



4,2 Mln

Customers



750.000

BCC's shareholders

The Iccrea Cooperative Banking Group is the third Italian banking group by number of branches

Piemonte, Liguria, Lombardia,
Friuli Venezia Giulia, Veneto,
Emilia Romagna

Nord

BRANCHES

1.384

Toscana, Lazio, Umbria,
Abruzzo, Marche

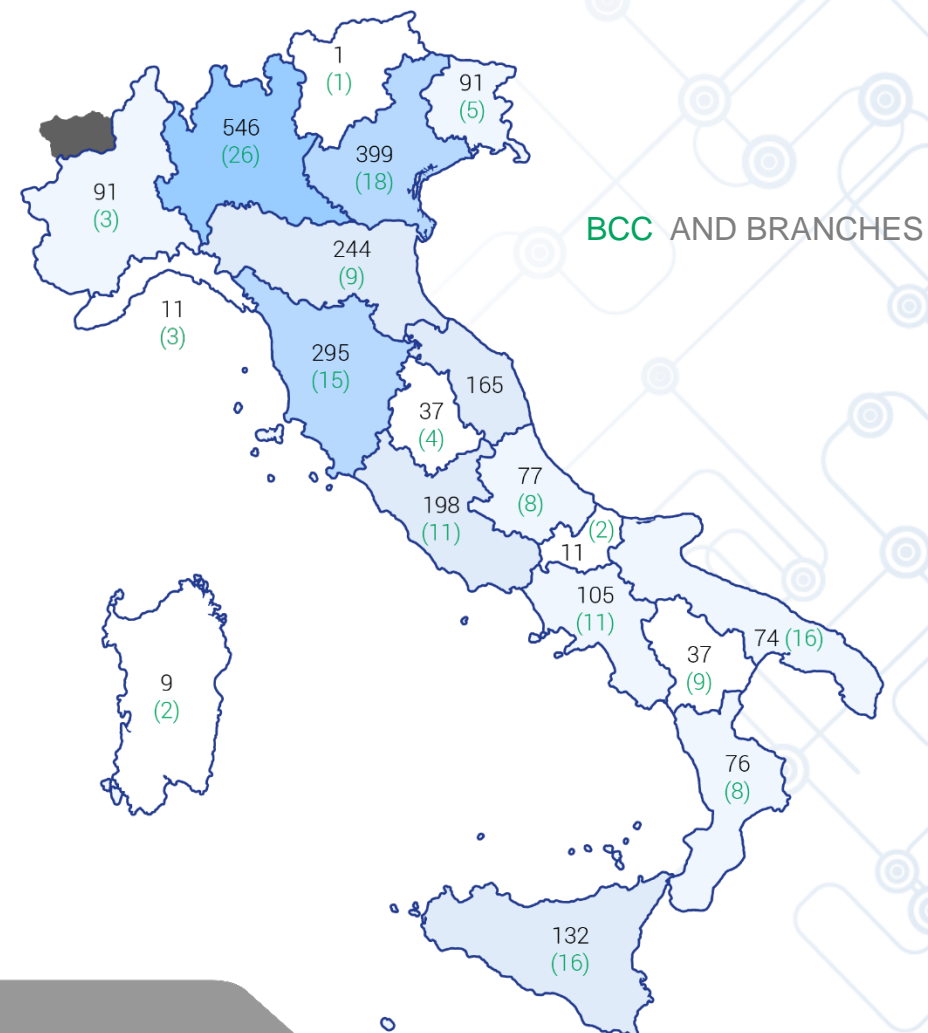
Centro

772

Molise, Campania, Basilicata,
Puglia, Calabria, Sicilia,
Sardegna

Sud

444



Iccrea BancaImpresa

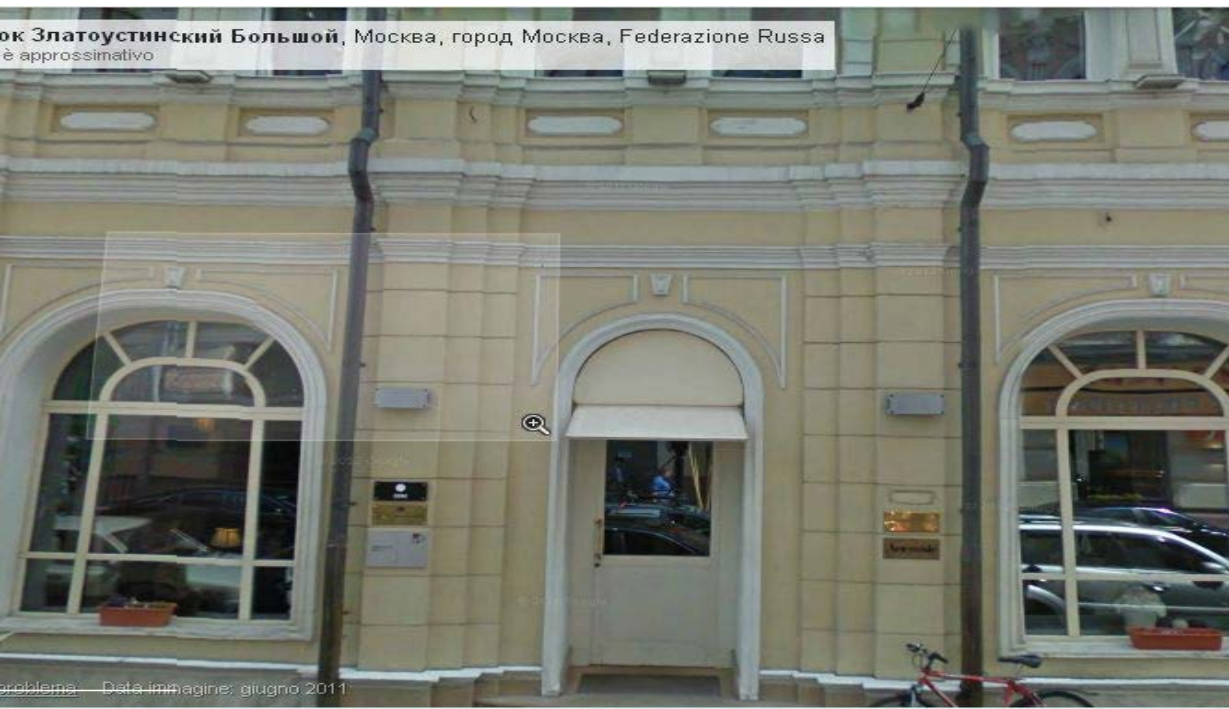


Representation Offices abroad



ICCREA BANCAIMPRESA Spa

Representative Office in Russia

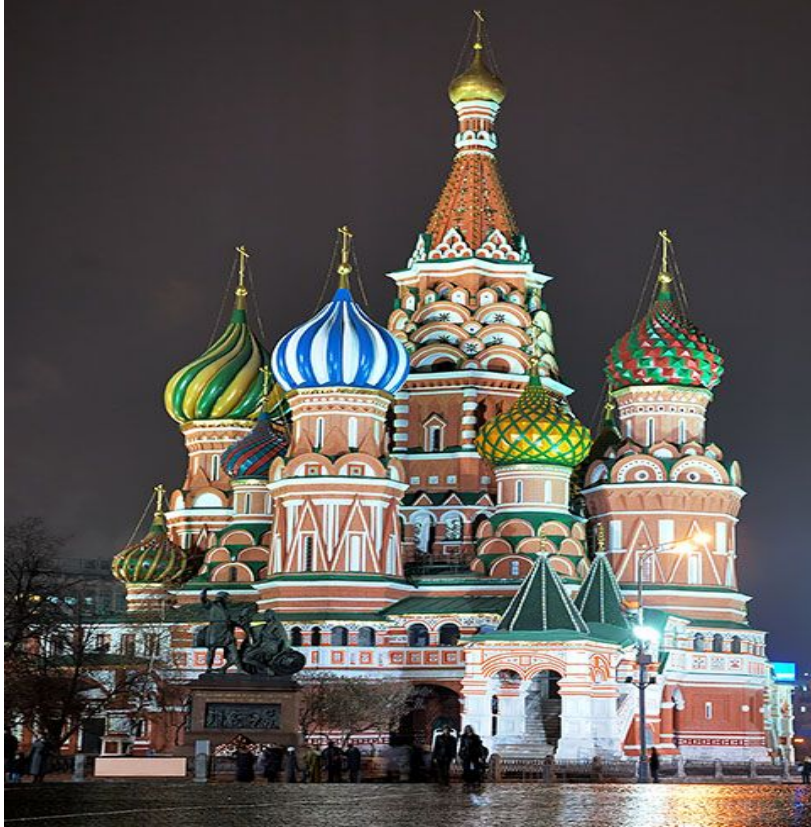


- RUSSIA-

**Ufficio di Rappresentanza di Iccrea Bancalmpresa
Bolshoy Zlatoustinsky per.1,bld.1 - 101000 Moscow
TEL. +7 495.663.92.93 CEL. +7 925.446.53.13**

ICCREA BANCAIMPRESA Spa

Direct presence in Russia



The Moscow RepOffice activities:

Institutional function:

General representation of the Group ICCREA and relations with institutions and local authorities

Relationships with foreign banks in Russia

Commercial function:

Assistance to corporate clients of the BCC and the GBI for business operations in Russia

Developing relations with Italian companies (or activities) in Russia

Assistance and advice to businesses in investment projects

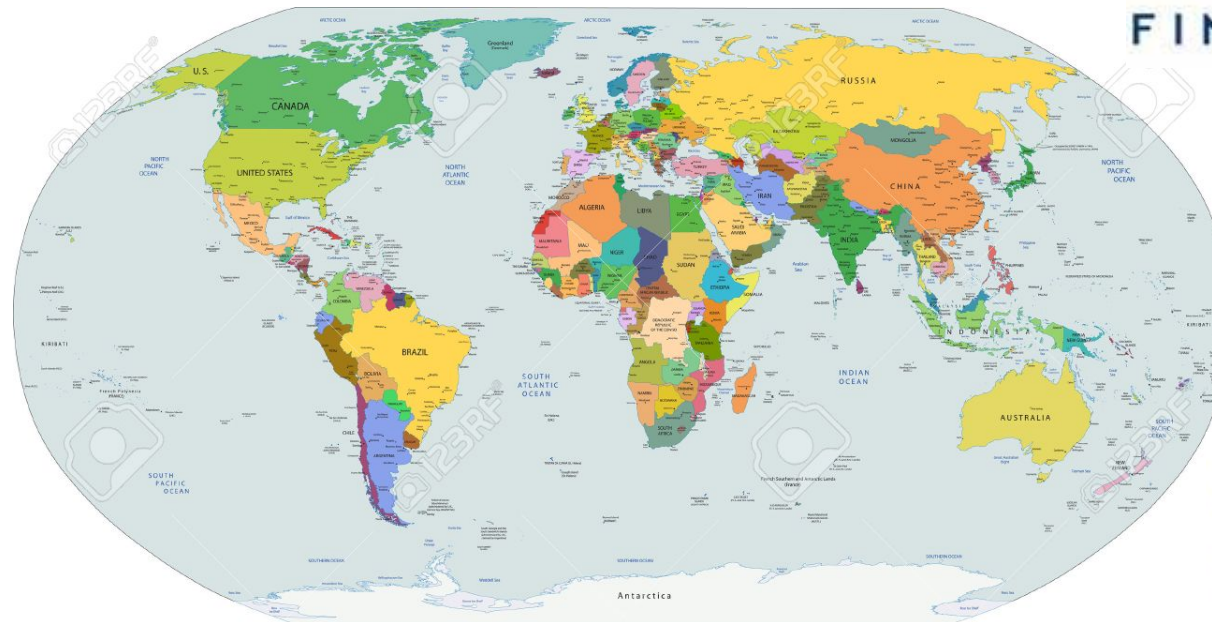
Monitoring Function :

Analysis of the economic and financial

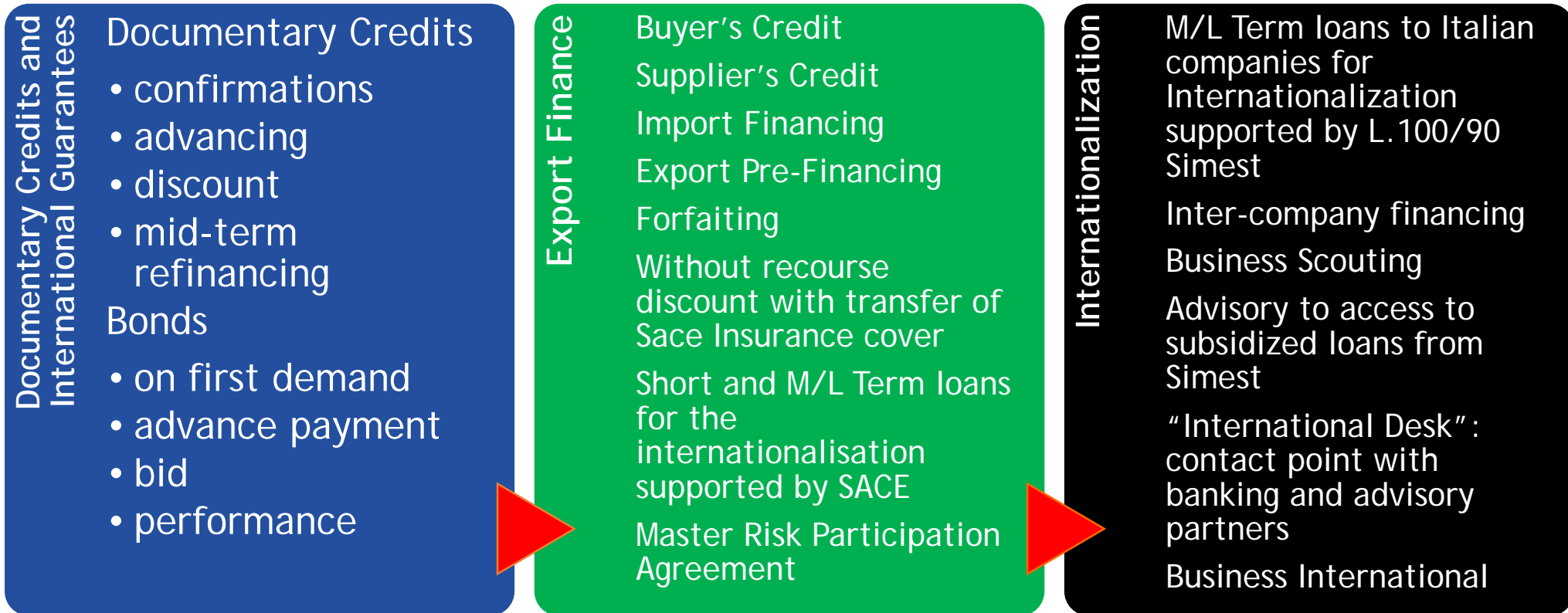
Russian Market

*Representative office
Moscow and Tunisi*

*More than 1.200
Correspondent Banks*

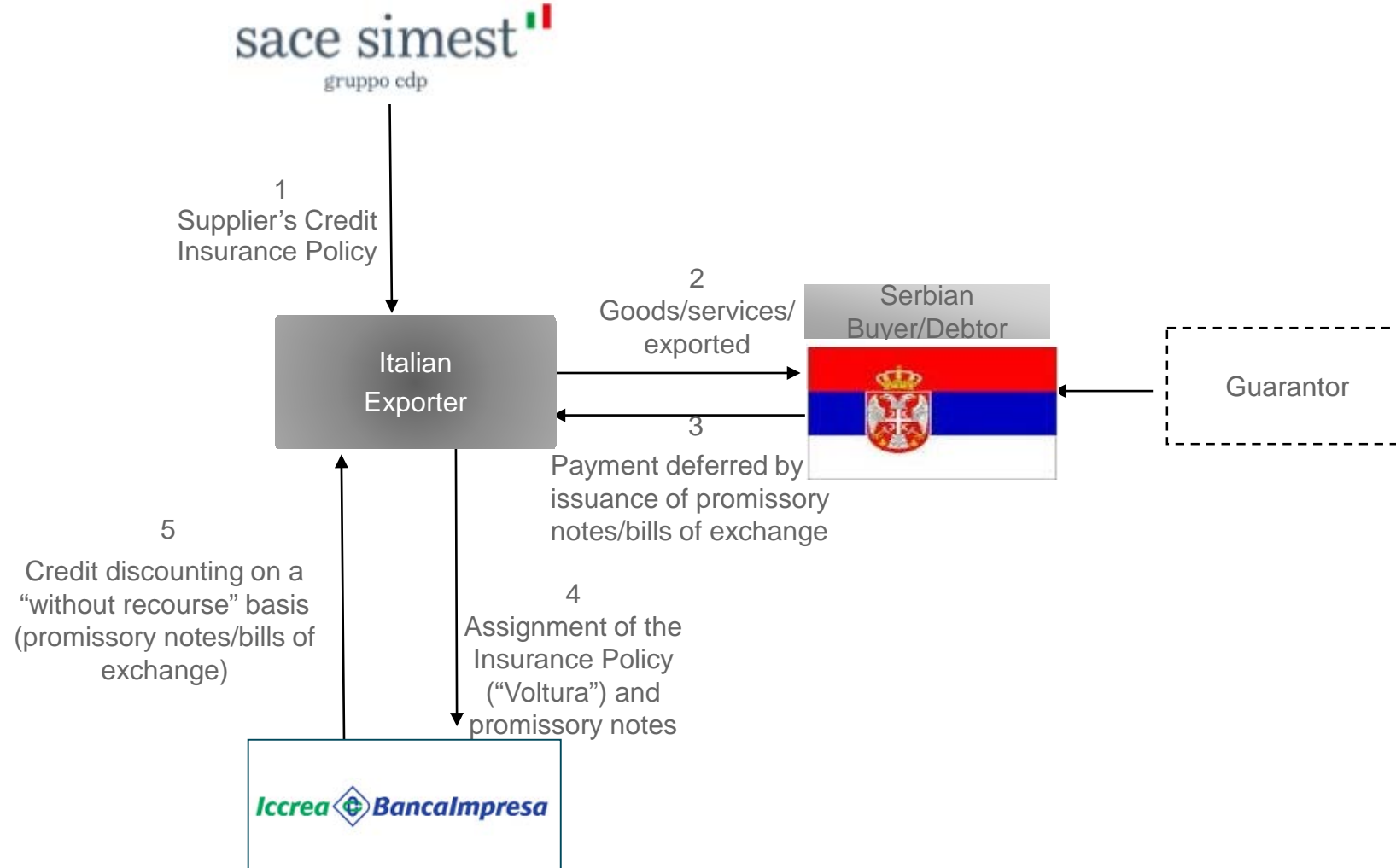


International Business Dept.



International business specialists working on the field closed to BCCs

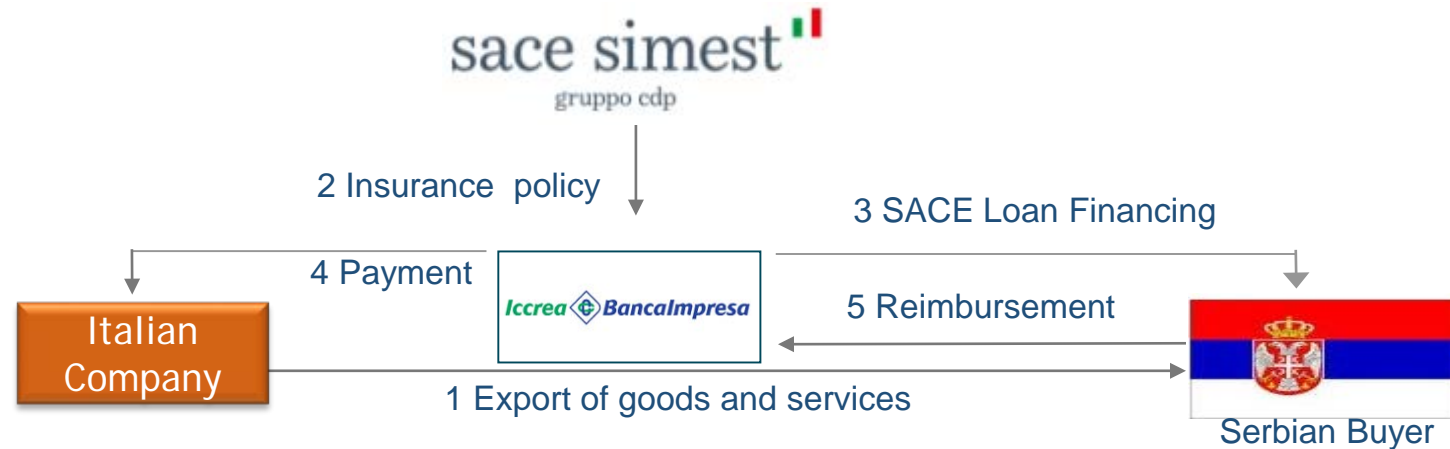
SUPPLIER'S CREDIT STRUCTURE



Buyer's Credit: structure

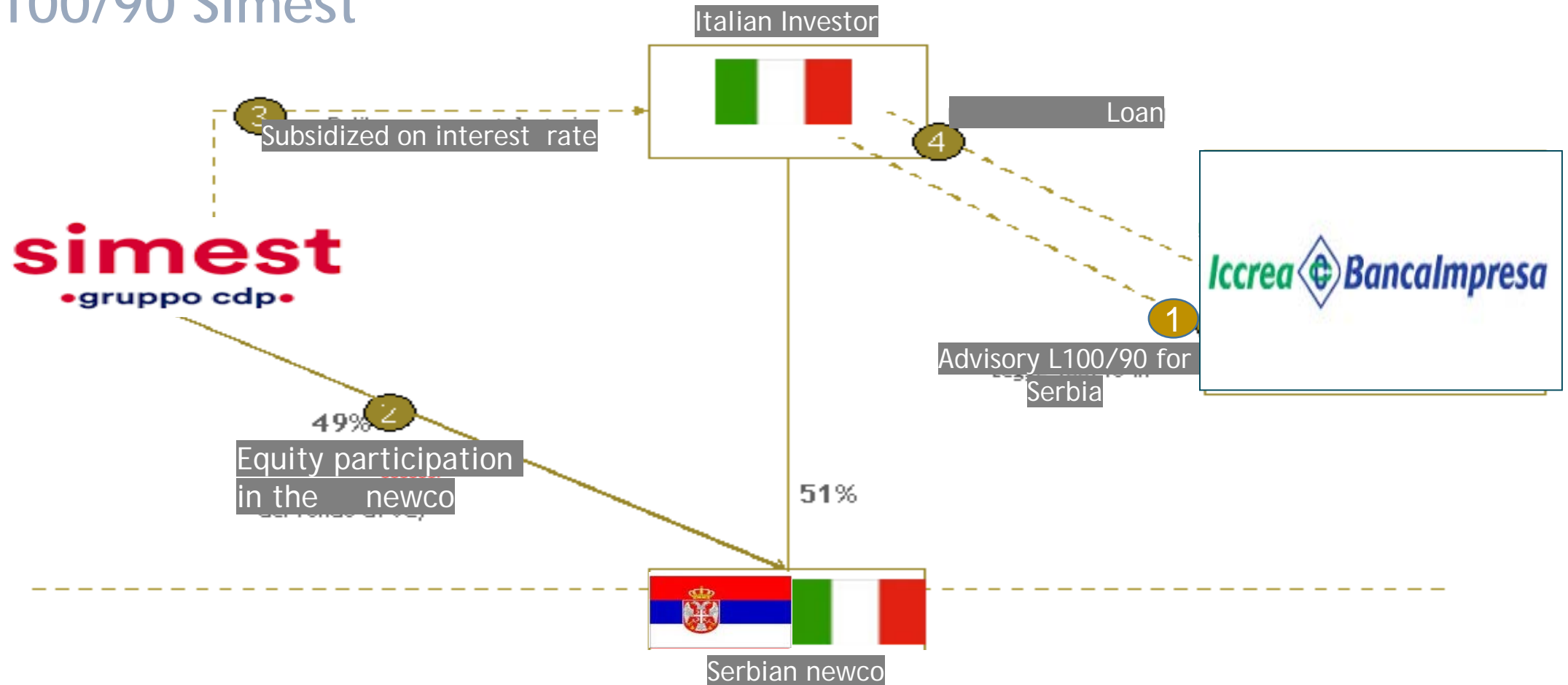
Loans granted by Italian Banks to foreign debtors (Debtor), public or private, for the payment to Italian exporters for the supply of goods, services or execution of work abroad.

Tied Structure



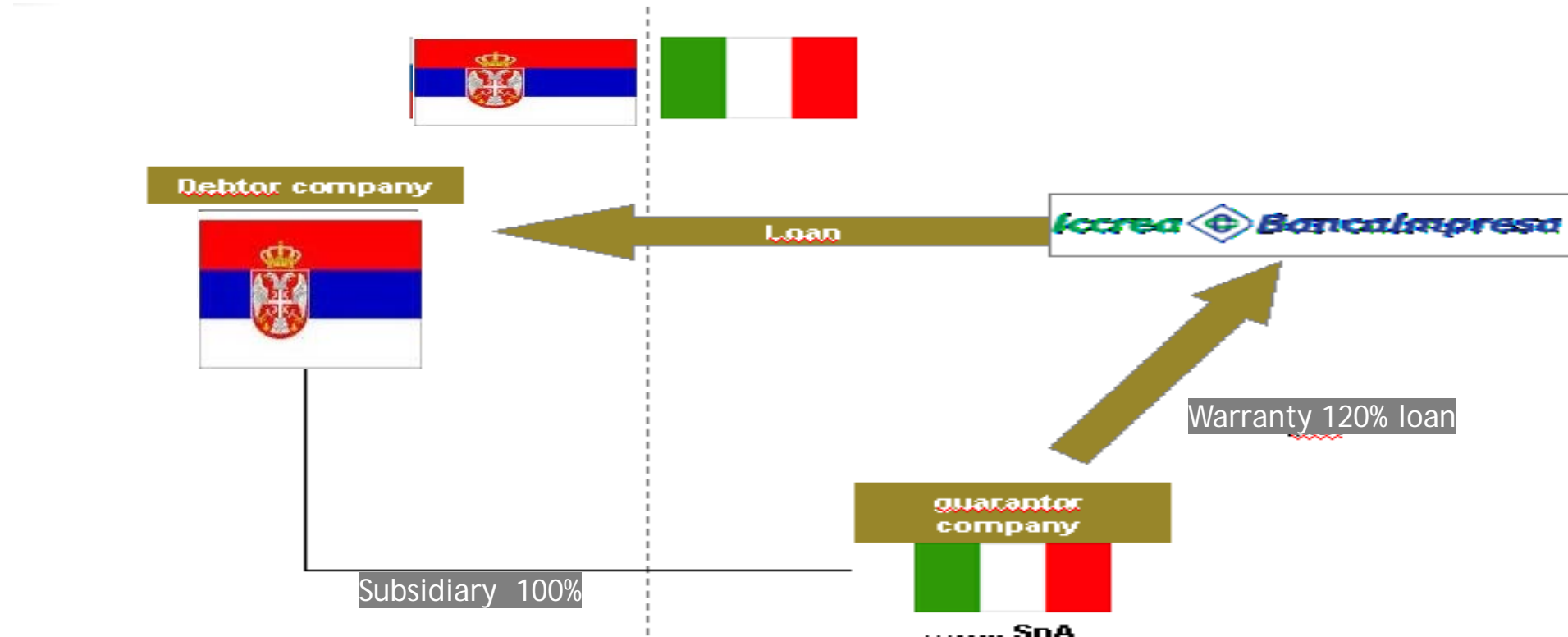
ICCREA BANCAIMPRESA Spa

M/L Term loans to Italian companies for Internationalization supported by Law.100/90 Simest



ICCREA BANCAIMPRESA Spa

Foreign business - Intercompany Financing



Internationalization support

Subsidized loans to support Italian companies (SMEs) who want to increase their presence on foreign markets.

Subsidized Loans

Capitalization of exporting companies

Participation in Fairs and Exhibitions

Staff training in investment initiatives

feasibility studies for commercial and productive investments

Entry programs on foreign markets for the opening of direct sales points (show room, corner)

Temporary Export Manager

E-commerce

Subsidized interest rate SIMEST
Validity from 01/10/2020 to 30/10/2020
0,074%
Interest Rate equal to 10% of the EU reference rate: 0.74%



ICCREA BANCAIMPRESA SpA
...an example of an important
Italian/Serbian customer

The background image shows a large industrial facility, likely a paper mill or a metal processing plant. In the foreground, there are large, flat, rectangular objects, possibly sheets of paper or metal, stacked or moving along a conveyor system. In the background, there is a complex arrangement of red industrial machinery, including what appears to be a large press or cutting machine. The overall scene is industrial and brightly lit.

ICCREA BANCAIMPRESA SpA
...important Italian machinery
supplies to Serbian market

The background image shows a large blue building with a white roof. In front of the building, there are several flagpoles. The first flagpole on the left has the Italian flag (green, white, and red vertical stripes). The second flagpole has a white flag with a logo. The third flagpole has the Serbian flag (red, blue, and white horizontal stripes). There are also several tall, thin flagpoles without flags. The sky is overcast with grey clouds. In the foreground, there is a green lawn and a white fence.

ICCREA BANCAIMPRESA SpA

... important Italian investment in
the Serbian market



***Gruppo
Bancario
Cooperativo
Iccrea***

The Country's First Local Bank

Contatti

Roberto Giuppa

Head Of Representative Office Moscow

Via Lucrezia Romana, 41/47 - 00178 Roma

Tel. +39 067207.7101 - Fax +39 067207.8101

Cell. +39 3459005484

Bolshoy Zlatoustinsky per., bld.1 - 101000 Moscow

Tel + 7 495.663.92.93 Cell. +7 925.446.53.13

Skype adr. roberto_giuppa

roberto.giuppa@iccreabi.bcc.it