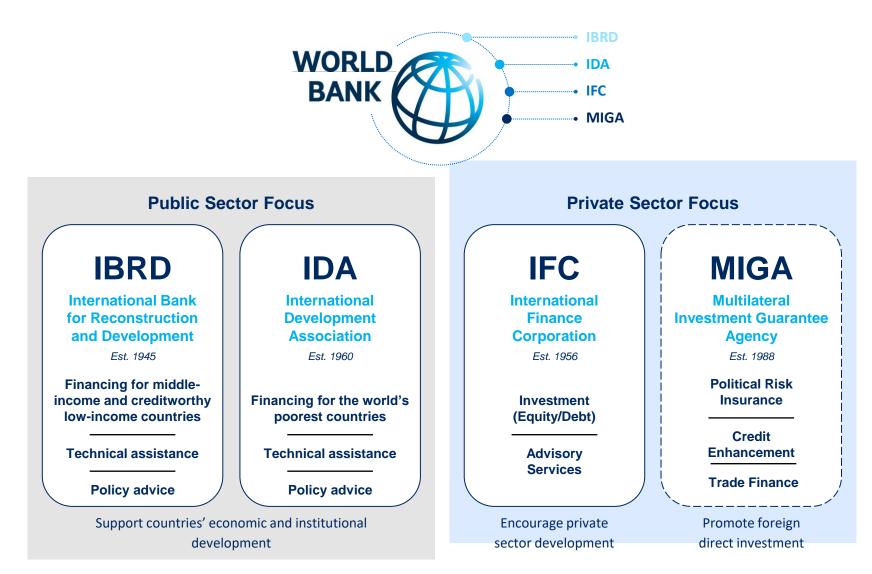


**Political Risk Insurance, Credit Enhancement and Trade Finance Solutions** 

## 1. MIGA in the World Bank

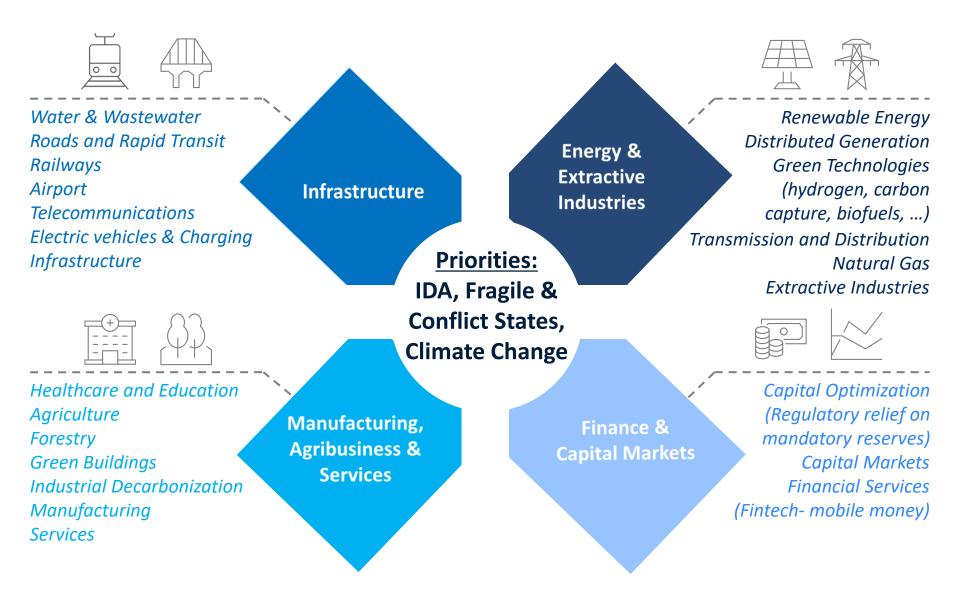
- 2. Key Terms, Product Line and Value Added
- 3. MIGA Guarantee Solutions
  - Political Risk Insurance
  - Credit Enhancement
  - Trade Finance
- 4. MIGA's Process

#### The World Bank Operating Model

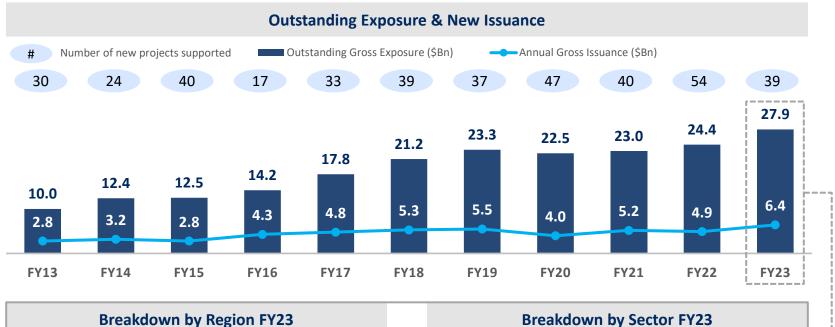


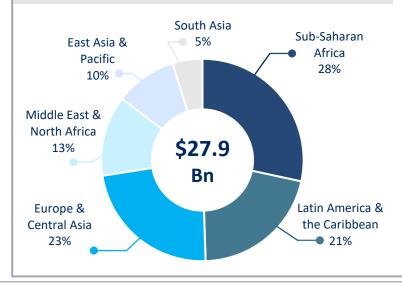
Shared Twin Goals: Eliminate Extreme Poverty and Boost Shared Prosperity

#### **MIGA's Sectors and Priority Areas**

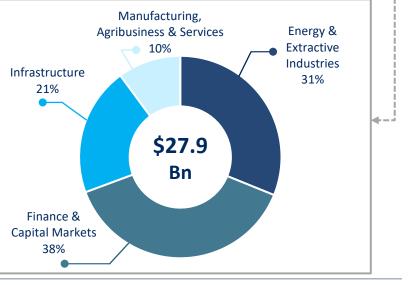


#### **MIGA's Activity & Portfolio Overview**





#### **Breakdown by Sector FY23**

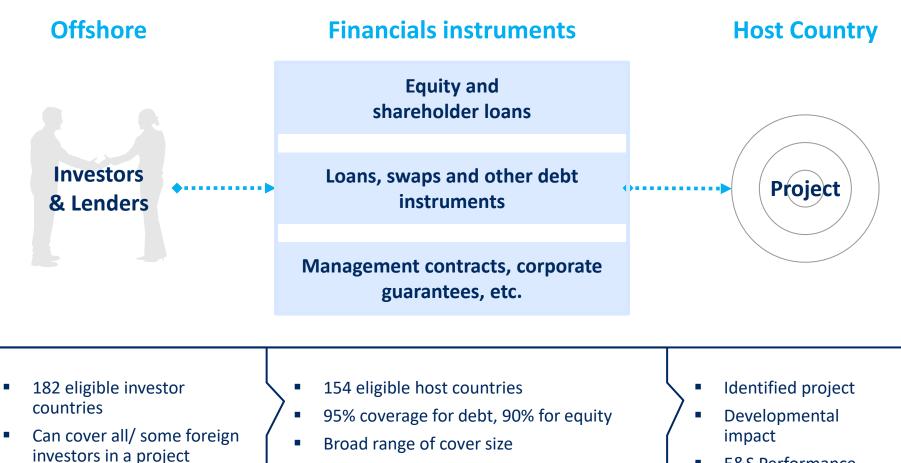


1. MIGA in the World Bank

# 2. Key Terms, Product Line and Value Added

- 3. MIGA Guarantee Solutions
  - Political Risk Insurance
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- 4. MIGA's Process

#### **Key Parameters of MIGA Cover**



Client can reduce, cancel, and - subject to

approval - transfer or assign the policy

Tenors up to 20 years

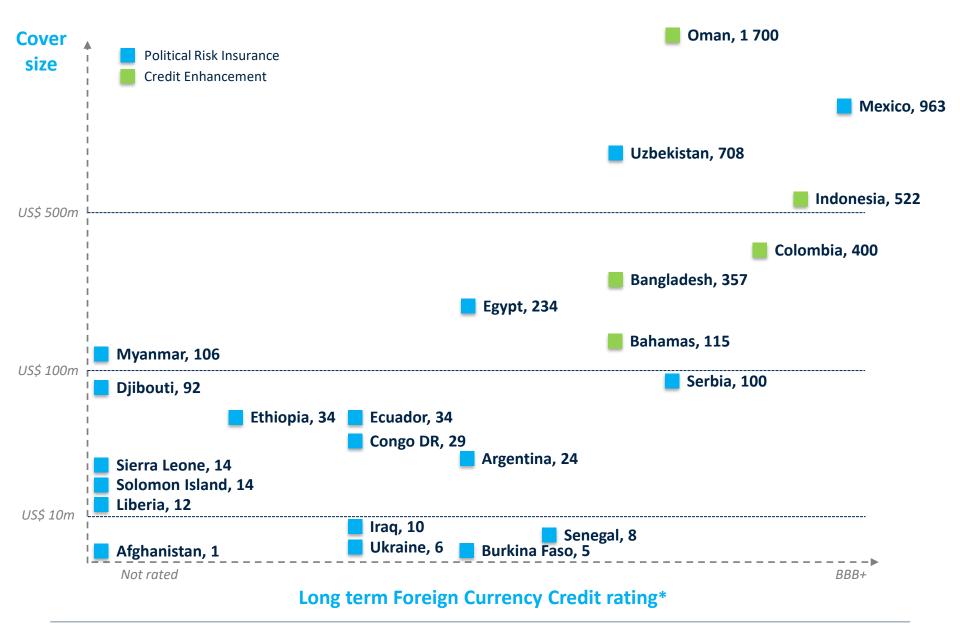
- E&S Performance Standards
- Integrity/ KYC

Collaborates with other

(MDBs, DFIs, WB & IFC)

development institutions

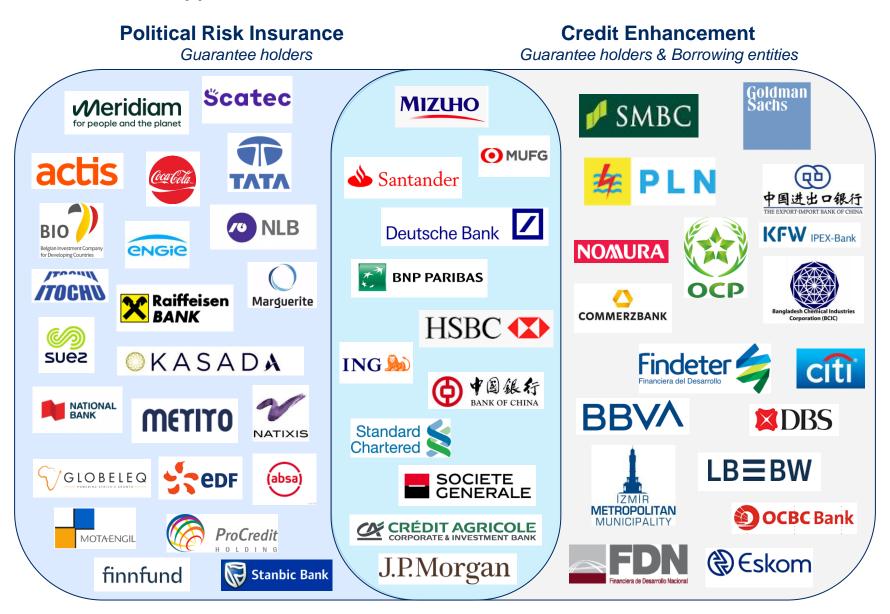
#### **Broad Range of Coverage**



#### **MIGA's Product Line**



#### **Recent Clients Supported\***



#### **Pre-Claim Management & Compensation Track Record**

## **Deterrence Effect**

#### World Bank "Umbrella":

 Host Countries mindful of perceived impact on WBG relationship and international investment community if MIGA were to pay a claim

#### **Shareholder Structure:**

- Host Countries are represented at MIGA's Board of Directors
- MIGA generally has access to officials at the highest level

# Facilitating Amicable Resolution of Disputes

#### **Confidential Discussions among Stakeholders:**

- Confidentiality ensures open discussion
- MIGA does not impose settlements: request for MIGA's help is voluntary

#### MIGA as "Honest Broker":

- MIGA has a contractual obligation to honor the guarantee contract
- It seeks amicable resolutions between Host Countries and Guarantee Holders

#### MIGA's Value Added

Unrivalled country risk management	<ul> <li>Robust history of resolving potential political risks before client operations are impacted (180+ pre-claims managed among 1,000+ projects)</li> <li>Leverages World Bank network</li> </ul>
Highly rated and financially stable	<ul> <li>The World Bank and its unique structure of 189 member countries provide unparalleled stability and strength valued by investors entering situations with high perceived risk</li> </ul>
Innovative product	<ul> <li>Strong record of customized solutions for debt and equity investors,</li></ul>
applications	governments, project sponsors, and service providers
Strong risk appetite	<ul> <li>History of operating in the most challenging markets, including low-</li></ul>
and global reach	income and fragile and conflict affected states <li>MIGA can support projects with long tenors, of up to 20 years</li>
Pioneer of ESG	<ul> <li>Internationally recognized E&amp;S standards and best practices that</li></ul>
Investments	significantly reduce investor/ client project and reputational risk

- 1. MIGA in the World Bank
- 2. Key Terms, Product Line and Value Added

# 3. MIGA Guarantee Solutions

- Political Risk Insurance
- Credit Enhancement
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- 4. MIGA's Process

#### **Political Risk Insurance Solutions for Investors and Lenders**



**Currency Inconvertibility** and Transfer Restriction Inability to convert or transfer dividends or loan payments due to FX restrictions



**Expropriation** 

Government nationalizes or otherwise makes it impossible to operate the project through discriminatory measures



War and Civil Disturbance

Destruction or interruption of business due to political violence (incl. sabotage and terrorism)

**Breach of Contract** 

Failure of government to honor obligations under contractual agreements and subsequent failure to honor arbitral award

#### **Currency Inconvertibility and Transfer Restriction**



**Currency Inconvertibility** and Transfer Restriction Inability to convert or transfer dividends or loan payments due to FX restrictions

- Protects against losses arising from:
  - The inability to convert local currency into foreign exchange within the host country, and
  - The inability to transfer funds out of the host country
- Currency depreciation and devaluation are <u>not</u> covered
- In case of convertibility restrictions, MIGA's compensation is based on official rate of exchange at the date of loss
- Conversion and transfer have to be lawful in the host country at the time MIGA's coverage is issued

#### **Expropriation**



Government nationalizes or otherwise makes it impossible to operate the project through discriminatory measures

- Protects against losses arising from:
  - Nationalization and confiscation
  - Creeping expropriation (a series of acts that are expropriatory taken in sum, e.g., gradual changes in tax regime)
  - Expropriation of funds (e.g., "account freeze")
- Expropriation also if the Project Enterprise:
  - Is deprived of a substantial benefit
  - Constituting a fundamental right (e.g., under a project agreement)
  - Essential to its overall financial viability (normally this implies insolvency or impending insolvency of the Project Enterprise)
- Non-discriminatory regulatory measures not covered, unless such measures have a confiscatory effect

#### War and Civil Disturbance



War and Civil Disturbance

Destruction or interruption of business due to political violence (incl. sabotage and terrorism)

- Three forms of coverage:
  - Loss of assets
  - Temporary business interruption (for equity)
  - Permanent loss of use
- Loss has to be a direct and immediate result of acts of war, revolution, rebellion, insurrection, coup d'état, civil war, civil commotion, riots
- Acts of sabotage or terrorism can also be covered
- Acts must pursue a broad political or ideological objective

#### **Breach of Contract**

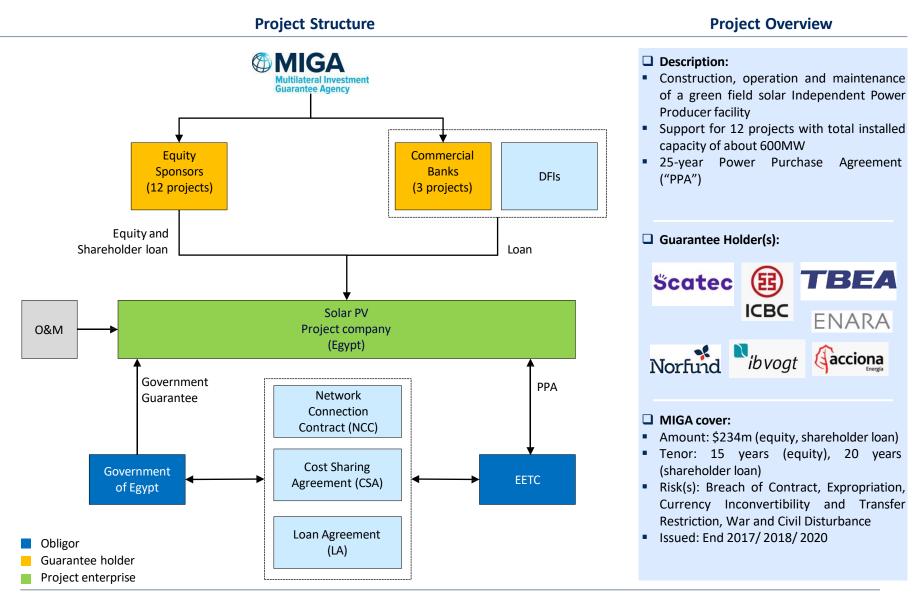


#### **Breach of Contract**

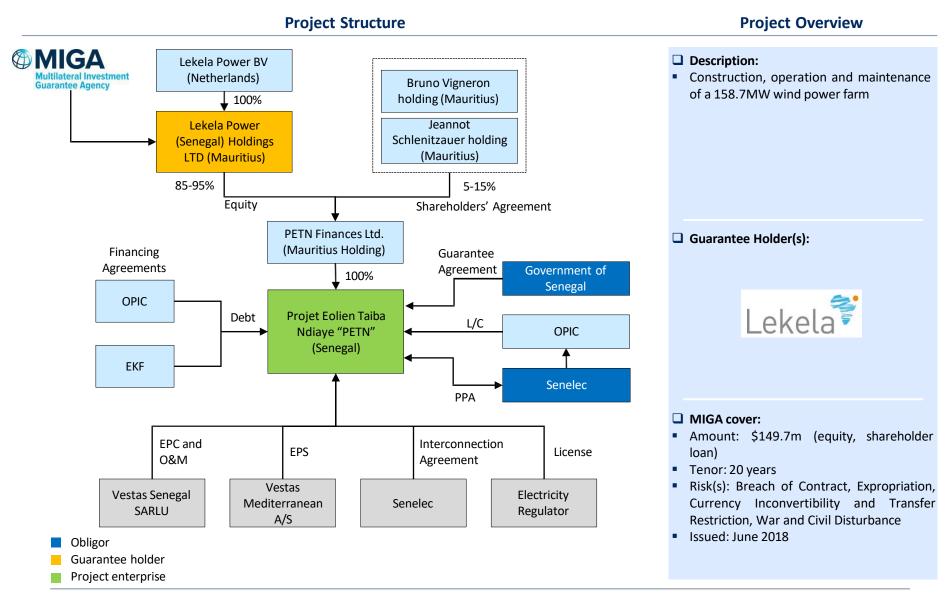
Failure of government to honor obligations under contractual agreements and subsequent failure to honor arbitral award

- Protects against loss arising from breach or repudiation of a project agreement (e.g., in infrastructure and power projects)
- Covers against inability to obtain an award because of the government's interference with the dispute resolution mechanism (denial of recourse), or non-payment of an arbitral award (arbitral award default)
- Project agreement must be entered between the host government on the one hand and guarantee holder and/or project enterprise on the other hand
- May cover obligations of sub-sovereigns and state-owned enterprises, subject to certain restrictions

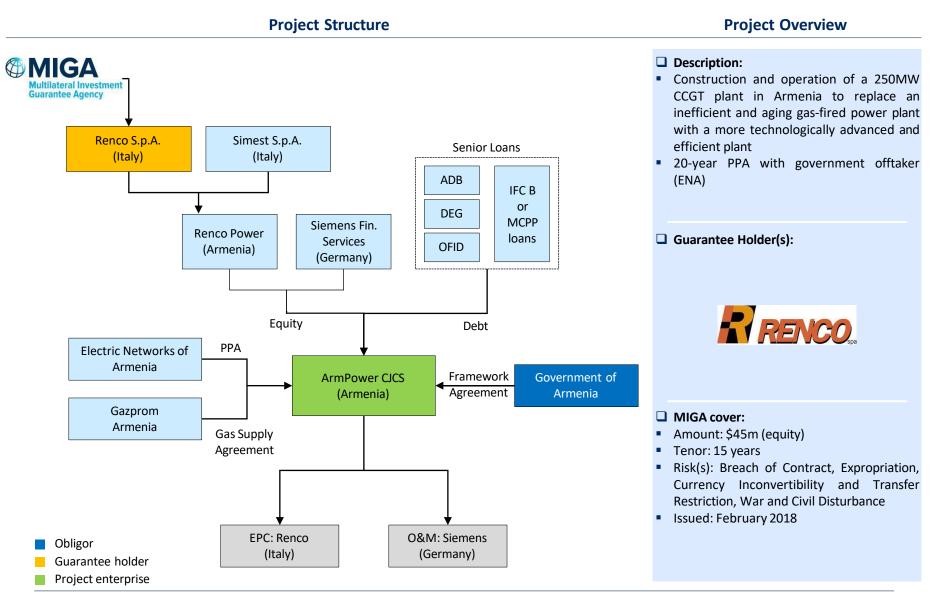
### Supporting Egyptian effort to build the world's largest solar generation park Feed-In Tariff Benban Program, Egypt



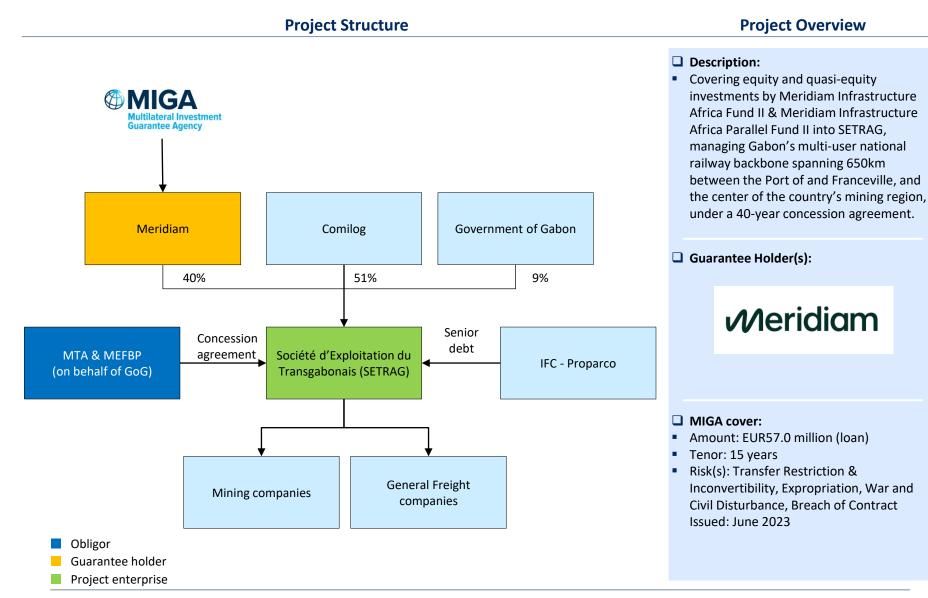
# Improving Senegal's energy security and energy mix – West Africa's largest wind farm Parc Eolien Taiba Ndiaye, Senegal



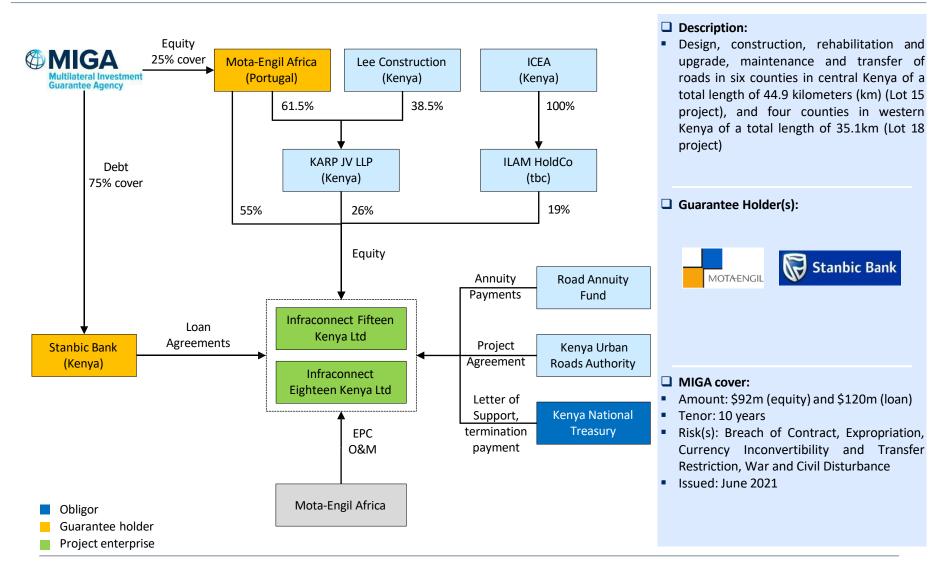
### Enabling more efficient and advanced energy generation in Armenia **RENCO-ArmPower, Armenia**



## Supporting key infrastructure development Société d'Exploitation du Transgabonais (SETRAG), Gabon



## Upgrading roads through concessions awarded on a PPP basis Road Annuity Lot 15 & 18 Project, Kenya

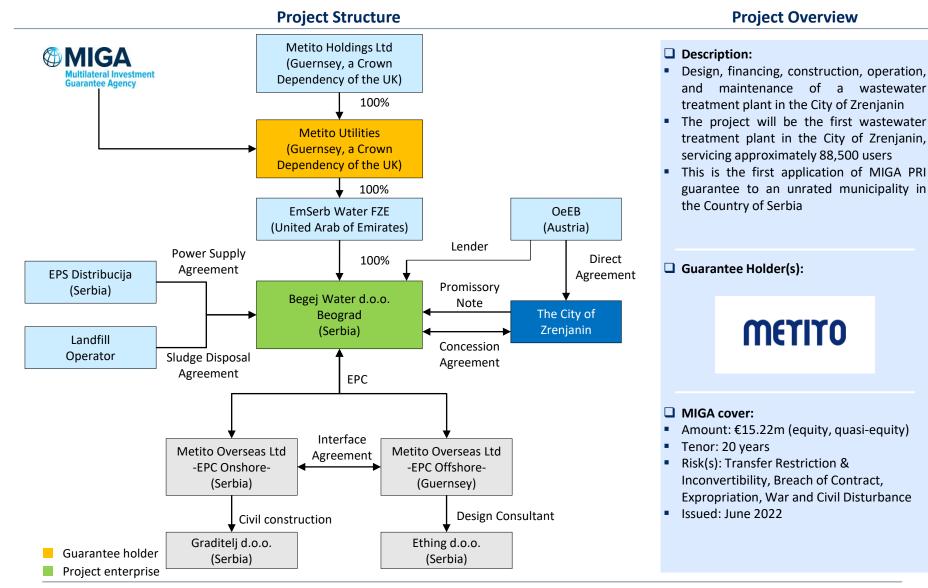


#### Project Structure

MULTILATERAL INVESTMENT GUARANTEE AGENCY WORLD BANK GROUP

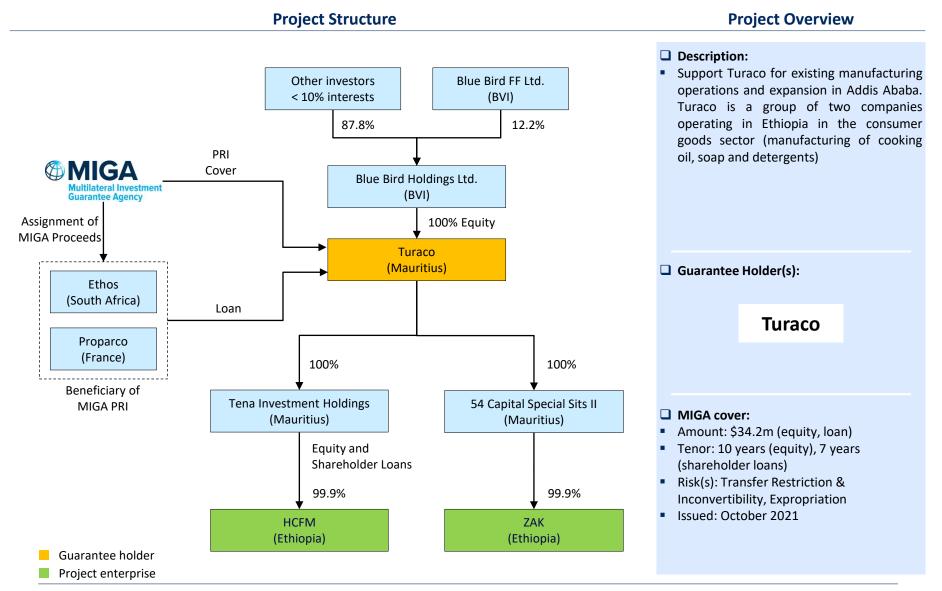
**Project Overview** 

# Addressing environmental concerns and threats to the public health **Zrenjanin Wastewater Treatment**, **Serbia**

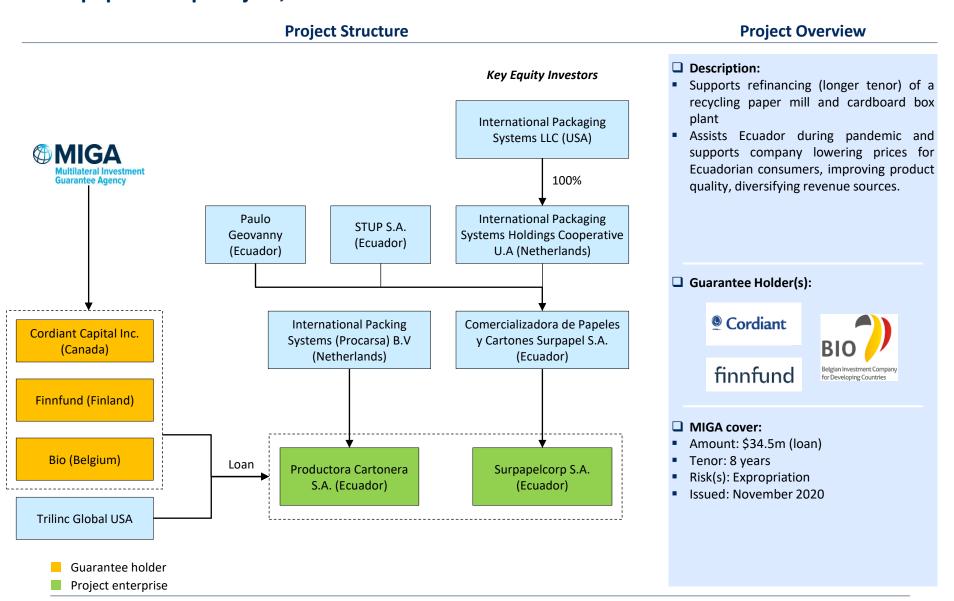


MULTILATERAL INVESTMENT GUARANTEE AGENCY WORLD BANK GROUP

## Supporting expansion of fast-moving consumer goods in Ethiopia Turaco FMCG, Ethiopia



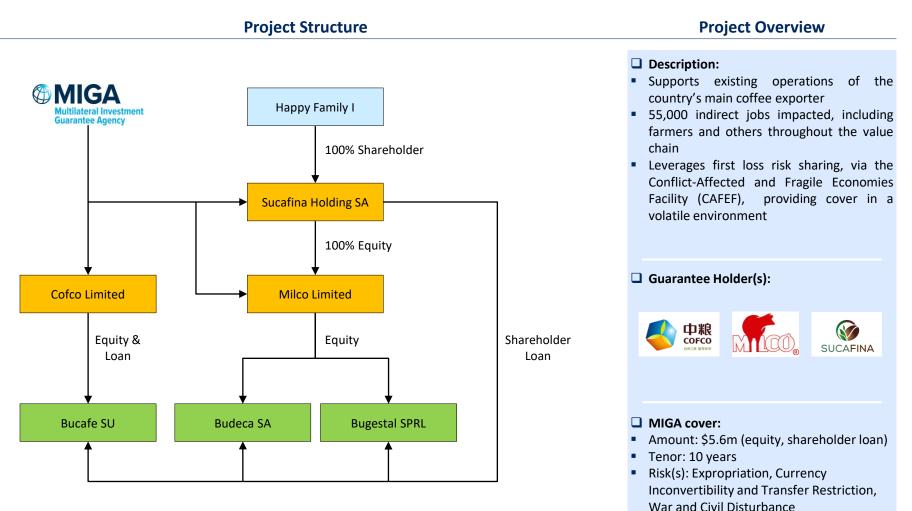
#### Providing longer tenor to export sector suppliers Surpapel Group Project, Ecuador



#### MULTILATERAL INVESTMENT GUARANTEE AGENCY WORLD BANK GROUP

#### Investing to support SMEs essential to Burundi's economic development

#### Budeca SA, Bugestal SPRL, Bucafe SU, Burundi



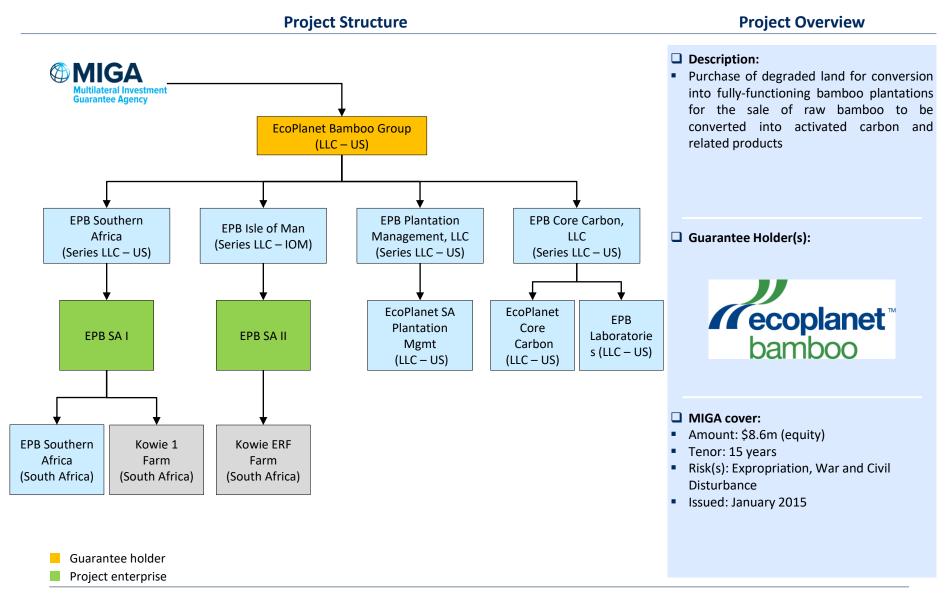
Guarantee holder

Project enterprise

MULTILATERAL INVESTMENT GUARANTEE AGENCY WORLD BANK GROUP

Issued: February 2017

#### Supporting conversion of degraded land in South Africa EcoPlanet Bamboo, South Africa

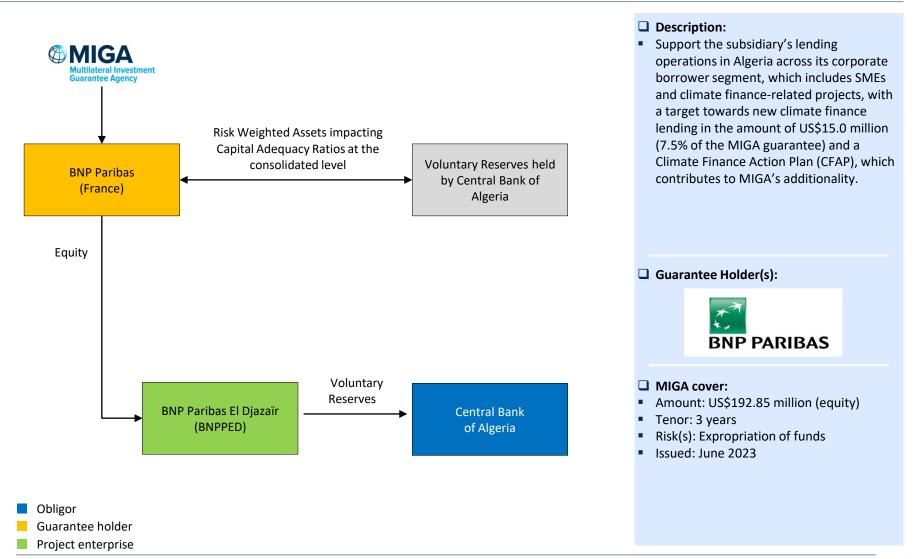


MULTILATERAL INVESTMENT GUARANTEE AGENCY WORLD BANK GROUP

## Support lending to SMEs and climate finance related projects BNP Paribas El Djazaïr (BNPPED), Algeria

#### **Project Structure**

#### **Project Overview**



- 1. MIGA in the World Bank
- 2. Key Terms, Product Line and Value Added
- 3. MIGA Guarantee Solutions
  - Political Risk Insurance
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#### **Credit Enhancement Solutions – Overview**



Non-Honoring of Financial Obligations Sovereign

Sub-sovereign

**State-owned enterprise** 

- Investment: Applicable for debt and debt-like instruments (loans, bonds, swaps, etc.)
- Transaction type: Corporate/ Structured/ Export Finance transactions Borrower's payment obligation is unconditional and irrevocable. Not appropriate for non-recourse project finance (PPPs or concessions)
- Eligible borrowers/ guarantors: Sovereigns, sub-sovereigns and state-owned enterprises with MIGA's internal credit ratings of BB- and above
- **Risk:** 95% coverage of principal and interest against losses resulting from non-payment
- Project: Must support an underlying investment project with measurable developmental benefits

#### **Credit Enhancement Solutions – Comparative Advantage**

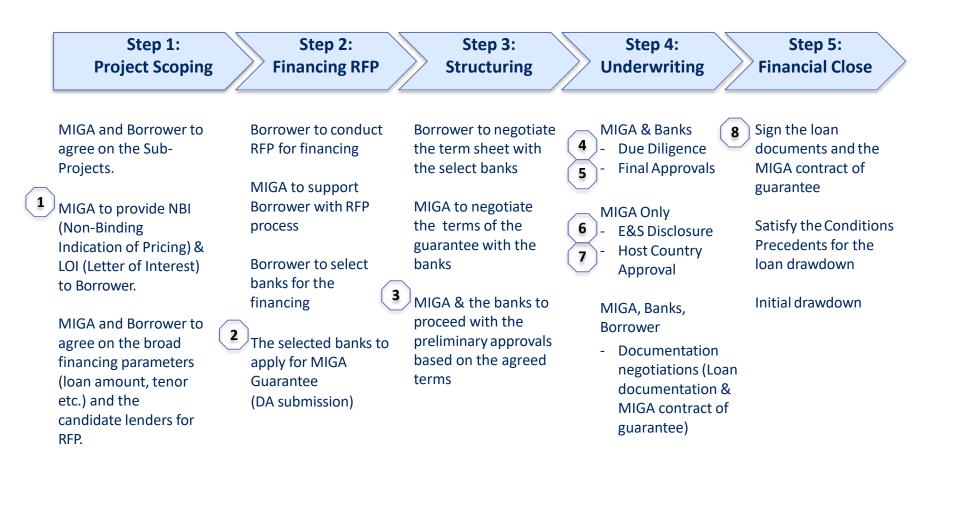
#### **MIGA** mitigates risks to support borrowings:

- MIGA is recognized as highly rated multilateral institution by Basel Committee
- Basel III compliant product providing commercial banks with capital relief on loans (MIGA has obtained legal opinions on compliance of the product with Basel III)
- Enables projects by improving borrowing terms, including funding cost

#### **MIGA provides competitive terms for the borrower:**

- Pricing of MIGA guarantees depends on tenor of guarantee and country classification
- Capital relief provided to banks allows for extension of tenors and competitive financing terms
- Increased funding options and lower overall borrowing costs (MIGA premium included)
- For eligible sub-sovereign and SOE borrowers, MIGA does NOT require a Counterindemnity or any sovereign Government backstop
- MIGA does NOT require the Financing to be tied to the country/origin of the Exporter

#### **Indicative Process and Timeline for MIGA Supported Financing**



1 - 8 : MIGA Process

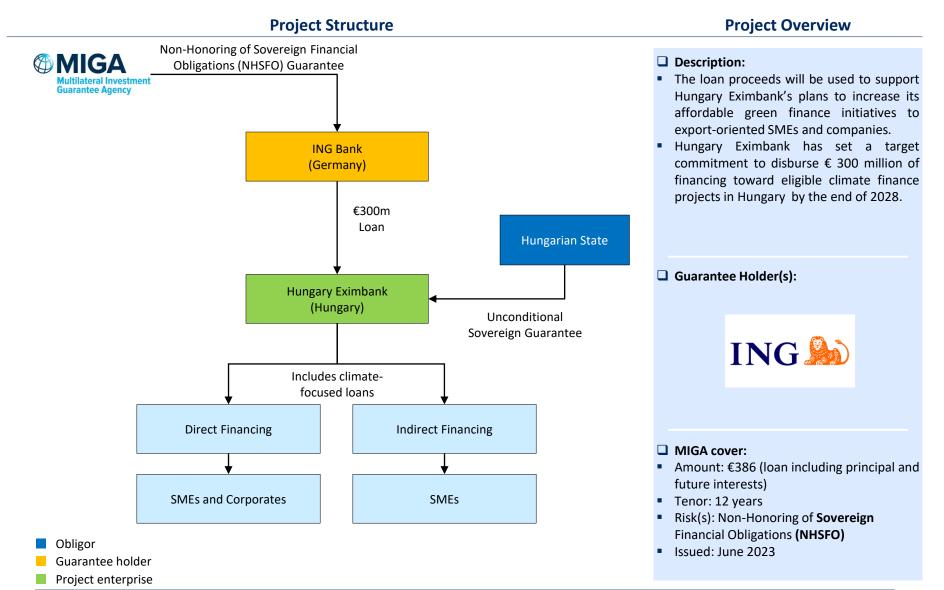
MULTILATERAL INVESTMENT GUARANTEE AGENCY WORLD BANK GROUP

\*MIGA may also intervene in the process from Step 2/3, once the banks are selected, subject to demonstration of value for money for the Borrower

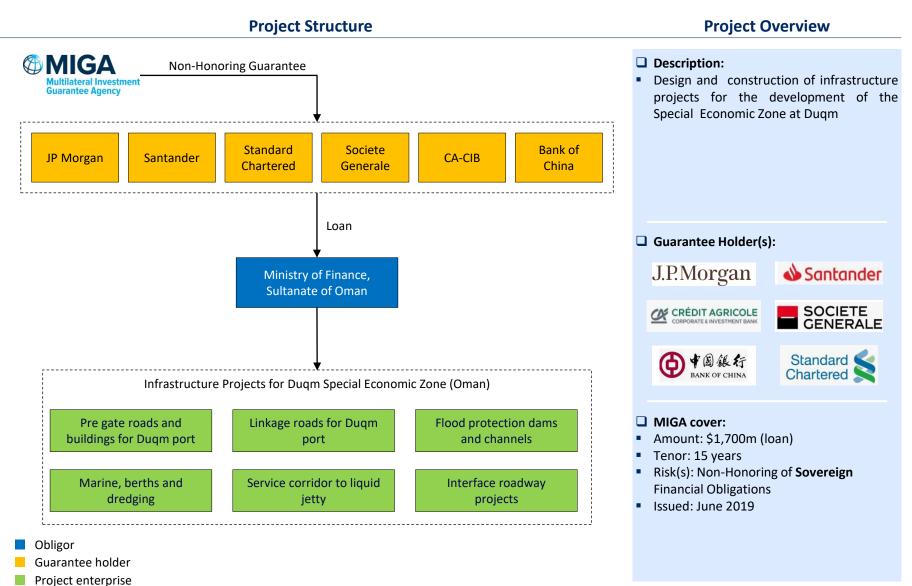
## **Eligible Countries for Credit Enhancement**

	MIGA's high-priority countri	Eligible high-income countries	
Africa	Botswana Mauritius Namibia		
Asia	India Philip Indonesia Thaila Malaysia Vietna	and	China South Korea Singapore
Europe & Central Asia			Cyprus Poland Hungary Slovak Republic Malta
Latin America & Caribbean	Brazil Mexic Colombia Panar Guatemala Parag Dominican Republic	ma Trinidad & Tobago	Chile
Middle East & North Africa	Morocco		Israel Saudi Arabia Kuwait United Arab Emirates Qatar Oman
			Unlikely except for highly developmental projects, e.g., involving Covid-19 response or climate change mitigation / adaptation

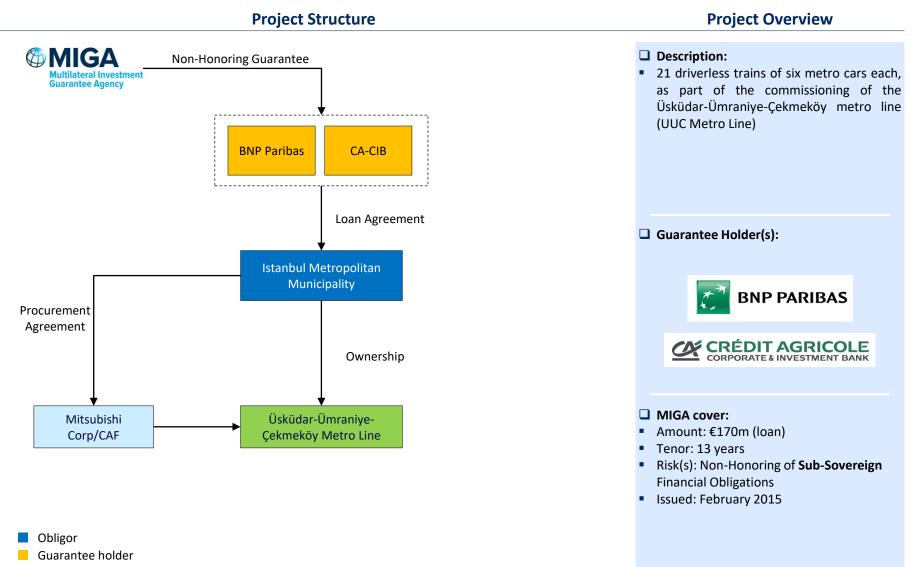
## Increasing access to finance, including climate finance, to meet national climate goals Magyar Export-Import Bank III, Hungary (Sovereign)



## Promoting economic diversification away from hydrocarbons Special Economic Zone at Duqm, Oman (Sovereign)

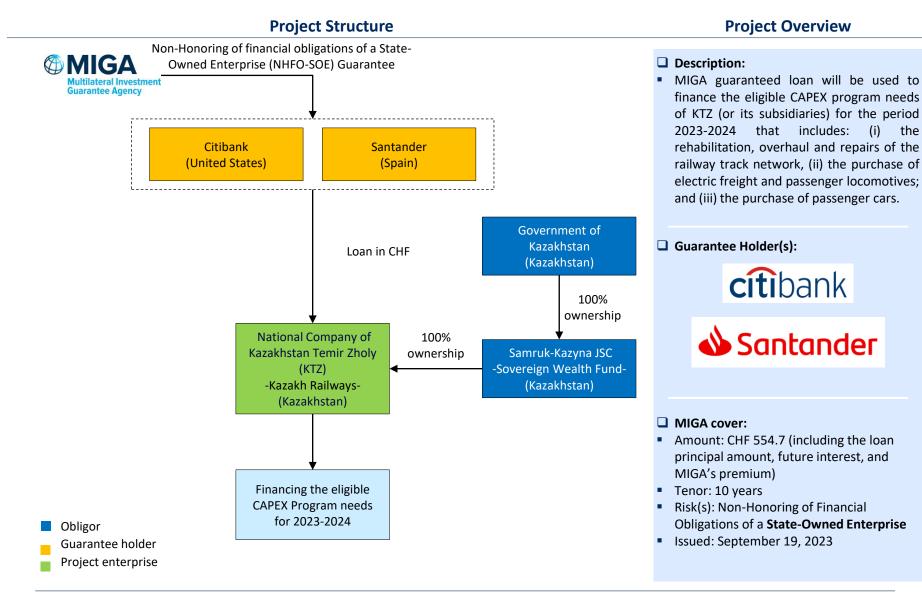


# Reducing traffic congestion through metro extension Üsküdar-Ümraniye-Çekmeköy Metro Line, Türkiye (Sub-sovereign)

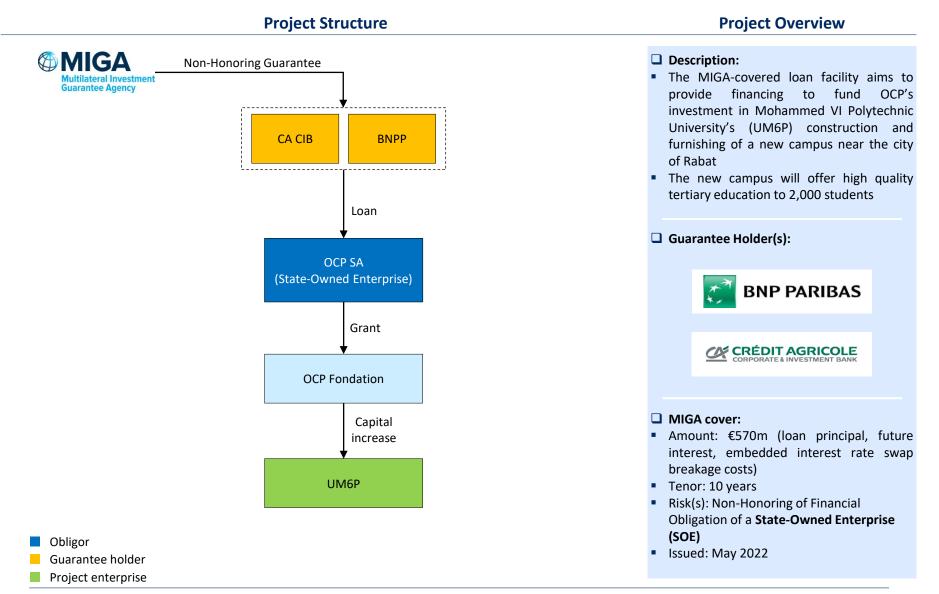


Project enterprise

## Increasing the safety, reliability and the quality of the railway network and rolling stock Kazakh Railways – National Company of Kazakhstan Temir Zholy (KTZ), Kazakhstan (SOE)

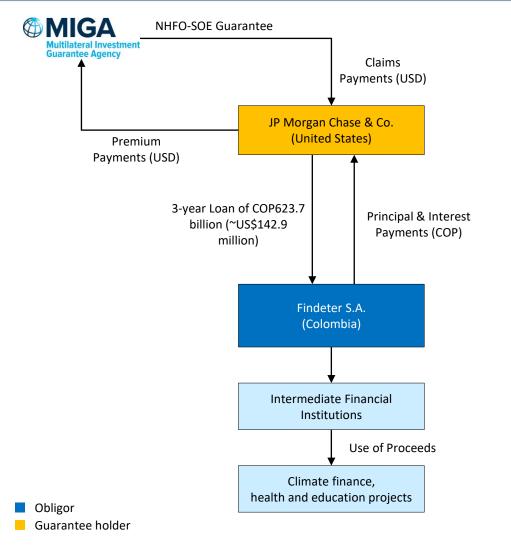


# Supporting the expansion of higher education and R&D facilities to boost competitiveness UM6P, Morocco (SOE)



# Supporting economic recovery following the negative effects caused by the COVID-19 crisis Findeter S.A. Climate Facility, Colombia (SOE)

#### Project Structure



### Project Overview

#### **Description:**

- Local currency financing to support Findeter's on-lending activities
- The MIGA-covered loan facility will be used by Findeter for the financing of climate finance projects in the areas of renewable energy and urban mobility, contributing to Colombia's objective of diversifying its energy mix and fostering its green economic recovery, and in the key strategic social sectors of education and health, that were severely impacted by the effects of the COVID-19 pandemic.

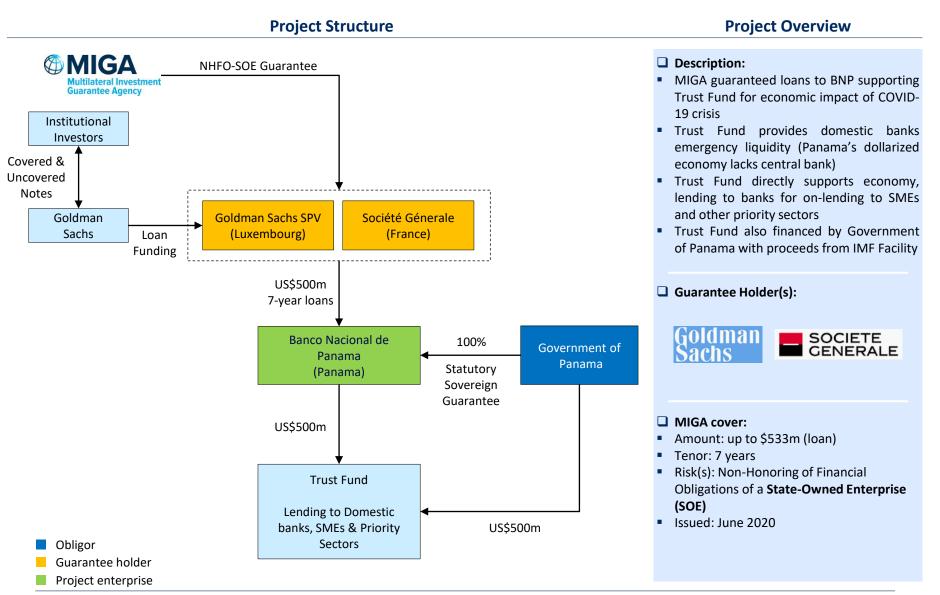
#### Guarantee Holder:



#### □ MIGA cover:

- Amount: COP 877 billion / ~US\$201 million (loan, interest, premium, embedded cross currency swap breakage and transaction costs)
- Tenor: 3 years
- Risk(s): Non-Honoring of Financial Obligations of a State-Owned Enterprise (NHFO-SOE)
- Issued: September 2022

# Providing liquidity to banks and loans to SMEs – COVID-19 Response Banco Nacional de Panama, Panama (SOE)

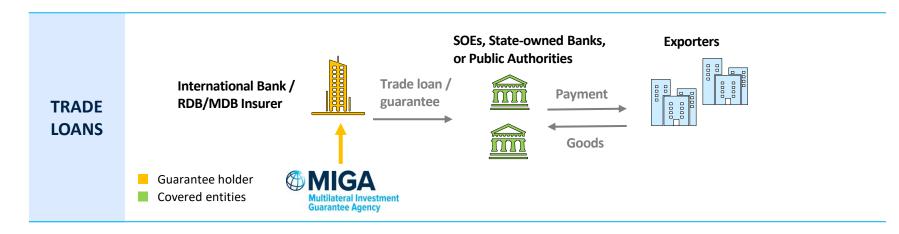


- 1. MIGA in the World Bank
- 2. Key Terms, Product Line and Value Added

# 3. MIGA Guarantee Solutions

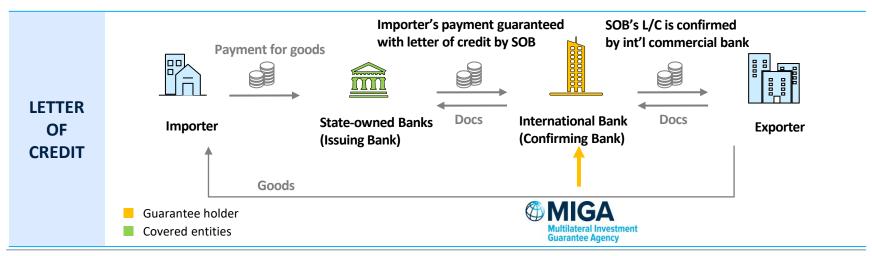
- Political Risk Insurance
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- 4. MIGA's Process

## MIGA offers two distinct products: Guarantees for Trade Loans and Letters of Credit



MIGA provides a trade finance guarantee (or reinsurance):

- **Trade loans:** MIGA covers the international bank / regional development bank (RDB)/ Multilateral Development Bank (MDB) insurer against risk of non-payment by SOE, SOB or public authority
- Letter of credits: MIGA covers the international bank against payment default by the SOB (issuing bank)



# Project example Proposed TFG to FirstRand Bank Limited of South Africa in Côte d'Ivoire



 Application by FirstRand Bank Limited (London Branch, acting through its Rand Merchant Bank Division) to cover an increase of a short-term revolving loan facility of up to EUR 100 million to be provided to the Government of Republic of Côte d'Ivoire (GoCIV, through the Ministry of Economy and Finance), for a tenor of up to 1 year.

### • Transaction goal

The MIGA-covered portion of the Facility would be used to provide **short term loans for trade related payments** aimed at potentially **supporting key sectors of the economy** such as the healthcare, infrastructure, and agriculture, among other sectors.

#### • Development impact

The Project is expected to enhance the resilience of GoCIV to couple with the liquidity strains imposed by the COVID-19 pandemic and the global inflationary environment, including the need for short term liquidity, working capital and trade finance facilities to support the government's developmental needs.

### Project status

Contract of guarantee signed in August 2023.

Increasing capacity for trade finance guarantees through partnerships with MDBs MIGA partners with the EBRD and IFC providing TFGs in select markets





 MIGA and IFC have partnered to leverage the existing trade finance framework arrangement (Trade Finance Guarantee Initiative, or the TFGI)

- The covered amount reaches \$1 billion in net balance sheet commitments over a period of 36 months.
- Out of this envelope, 20 million will be allocated to provide rapid support for critical goods to Ukraine during the war.

- MIGA partnered with the EBRD to support trade transactions conducted through State-Owned Banks (SOBs) in emerging markets and developing economies (EMDEs).
- MIGA would issue TFGs for up to US\$200 million over a period of up to 6 years against the risk of non-payment by SOBs to EBRD with respect to EBRD guarantees issued under its Trade Facilitation Programme (TFP).
- Out of this envelope, 10 million will be allocated to support Ukraine



### Signed

- In Ukraine, MIGA covers transactions related to 3 SOBs: Ukrgasbank, Ukreximbank and Oschadbank.
- Provision of a **US\$10 million** first loss guarantee by MIGA would be leveraged to maximize the impact of these contributions and would help EBRD **increase its capacity in Ukraine**.
- Underlying trade transactions would be for essential goods and would include fuel, metal and industrial goods, medical equipment and supplies, pharmaceuticals, agricultural related products. Tenor of underlying trade transactions would be for 395 days or less.

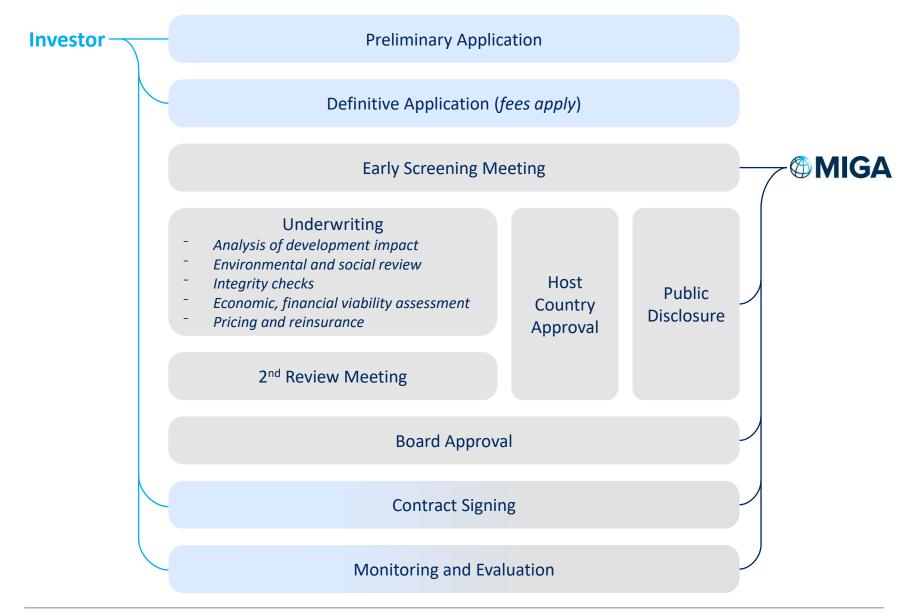
#### Proposed

- In Egypt, the SOBs considered by MIGA for the issuance of TFGs are the National Bank of Egypt
   S.A.E. and the Banque Misr, for up to US\$100 million
- Through partnering with EBRD, MIGA will facilitate needed trade finance at a time of rising economic pressure and heightened geopolitical risks affecting trade, supply chain and critical imports for countries.
  - Board approval was obtained in December 2022.

- 1. MIGA in the World Bank
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# 4. MIGA's Process

## **Registration and Underwriting Process**





#### INSURING INVESTMENTS ENSURING OPPORTUNITIES