

Life Sciences Baltics 2018



Life Sciences Baltics by **enterprise**
Vilnius, September 26 – 27, 2018

Lithuania



LEADING SUBSECTORS

ESTONIA

genetics & heredity;
personalized medicine,
E-health

LATVIA

pharmaceutical

LITHUANIA

biotechnology;
medical devices



WHY LIFE SCIENCES BALTICS?

Life Sciences Baltics is the largest life sciences event in the Baltics and the fastest growing life science event in the Baltic region, attracting entrepreneurs, scientists, leading industry players, decision makers, clinicians and all others with the interest in life sciences.



OVER 60 WORD-
CLASS SPEAKERS,
INCLUDING NOBEL
PRIZE WINNER



PARTICIPANTS FROM
30 COUNTRIES



JAPAN, USA, ISRAEL,
BELGIUM, GERMANY



MORE THAN 60
EXHIBITORS



LEADING INDUSTRY PLAYERS
AND GOVERNMENT
REPRESENTATIVES FROM
THE BALTIC COUNTRIES



1,500
ATENDEES



1,400
MEETINGS



30
INVESTOR READY STARTUPS
FROM THE BALTIC
COUNTRIES

PATRON OF LIFE SCIENCES BALTICS 2018



H.E. Dalia Grybauskaitė, President of the Republic of Lithuania

FORMAT OF THE EVENT:

INTERNATIONAL
CONFERENCE

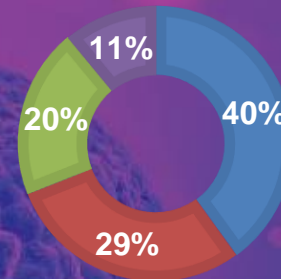
EXHIBITION

B2B PARTNERSHIP EVENT

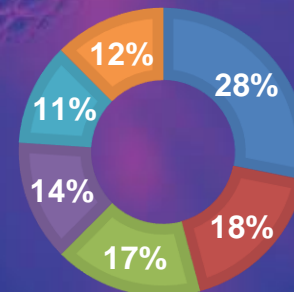
STARTUP MASTERCLASSES

NETWORKING/ SOCIAL
PROGRAM

■ TOP MANAGERS ■ SCIENTISTS
■ MIDDLE MANAGEMENT ■ CONSULTANTS



■ BIOTECH ■ MEDICAL DEVICES
■ PHARMA ■ RESEARCH
■ CONSULTANTS, LAWYERS ■ OTHER



MAIN TOPICS OF LIFE SCIENCES BALTICS 2018



Genomic medicine/
Personalized medicine and
diagnostics



Mechanism of degenerative and
genetic diseases



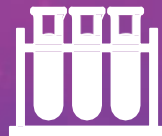
Diagnostic Technologies



Laser applications in
life sciences



Research as an impulse
for the industry



Immuno-oncology
treatment



Technologies in life
sciences for better
healthcare solutions



Digital Health



3D printing in medicine



Stem cells

CONFERENCE SPEAKERS



Dr. Øystein Åmellem (Norway)
Head of Cell Therapy R&D and
business unit in Thermo Fisher
Scientific



Dr. Marty Kohn (USA)
independent consultant, former
Head of IBM Research



Prof. David Goldstein (USA)
Director of Institute for Genomic
Medicine of Columbia university



Prof. Monika Ritsch-Marte (Austria)
Director of the Division for Biomedical
Optics, Medical University of Innsbruck



Prof. Mark Ferguson (Ireland)
Director General, Science
Foundation Ireland and Chief
Scientific Adviser to the
Government of Ireland



Prof. Dr. Saulius Klimašauskas
(Lithuania) Head of Vilnius university
Biotechnology institute



Prof. Mitsuo Ochi (Japan)
President of Hiroshima
University



Dr. Clemens Suter-Crazzolara
(Germany)
VP Product Management at SAP
Health

NOBEL PRIZE WINNER



Prof. Brian K. Kobilka (USA)
Nobel Prize in Chemistry (2012) for
studies of G-protein-coupled receptors

Professor in the department of Molecular
and Cellular Physiology at Stanford
University School of Medicine

EXHIBITION WITH FOCUS ON THE BALTIC COUNTRIES

KEY SECTOR PLAYERS

DECISION MAKERS

ThermoFisher
SCIENTIFIC


charles river



GRUPPO FOS



THE ISRAEL LITHUANIA
TECHNOLOGY HUB

biotechpharma

 **Werfen**
Diagnostic Solutions for Life



Wallonia.be

EXPORT
INVESTMENT

 **EKSPLA**

 **BECKMAN
COULTER®**

Profarma

ORTHO BALTIC
Implants

BACHEM
PIONEERING PARTNER FOR PEPTIDES

 **BIOMAPAS**
Clinical Trials & Regulatory Solutions

 **inpharmatis**

intertek
Total Quality. Assured.

Sanakin®

 **FortéBio**

 **World Courier®**
AmerisourceBergen

EXHIBITION PACKAGE

Booths are sold on a first come, first served basis!

9m² space

Electricity, 220 V

Company logo and short
description at lsb2018.com

1 table, 2 chairs

2 full access
visitors passes

Company logo and short
description in the handbook of
the event

Wi-fi

Food, coffee,
snacks

1 900 Eur + VAT

TWO DAY LONG LIFE SCIENCES STARTUPS MASTERCLASSES

TWO DAYS PRIOR EVENT
24-25 SEPTEMBER

MASTERCLASSES TOPICS ON
BUSINESS DEVELOPMENT,
FUNDRAISING, IP AND LAW,
PRODUCT COMMERCIALIZATION

PITCH CHALLENGE FOR 10
BEST STARTUPS

THE MOST PROMISING
STARTUP WILL VISIT AKRON
BIOMEDICAL CORRIDOR AND
WILL HAVE AN OPPORTUNITY
TO CONSULT J&J EXPERTS

Sponsor:



INNOVATION

REGISTRATION

	Full access passes	Exhibition participants	Conference and exhibition	EXHIBITION VISITOR
	400 Euro + VAT	Incl. in exhibition Package (1900 Euro +VAT)	200 Euro + VAT	Free of charge
LSB2018 conference	V	2 full access visitors passess	V	
LSB2018 exhibition (2018 09 26-27)	V	V	V	V
B2B partnering	V	For owners of full access visitors passess		
LSB2018 welcome reception (September 25th)	V	For owners of full access visitors passess		
LSB2018 gala dinner (September 26th)	V	For owners of full access visitors passess		

HIGHLIGHTS OF LIFE SCIENCES BALTICS

	2012	2014	2016	2018
Participants	700	1100	1400	1500
Countries	30	40	30	30
B2B meetings	1000	1000	1300	1500
Exhibition	40	64	54	60
Startups	10	20	24	30
Poster session	-	-	54	50
Speakers	52	54	62	60

SUCCESS STORIES



10 M USD investment
for Vittamed

2014 m.



More than 10
agreements signed by
LSMU and businesses

2016 m.



Contracts with foreign partners: Satimet
with Brazilians and Americans, Ferentis
with Japanese

2016 m.



MoH agreement with
AMED

2016 m.



Research Council of
Lithuania cooperation
agreement with
Japanese partners

2016 m.



Probiosanus and Baltic Ortho Service
contracts with companies of Israel

2014 m.

INTERNATIONAL PARTNERS



SPONSORS



Rödl & Partner



Potential in Lithuania

BUSINESS



Around 300 companies



90% of pharma and medtech is exported to more than 100 countries

INDUSTRY GROWTH

58%

Average growth of life science turnover*

60%

Average growth of pharma products turnover*

SCIENCE



16 R&D centers, 5 sciences and business valleys



8% of all students (> 10,000) in life sciences



8 universities and 9 colleges



Bachelor of Science in Health Informatics

- Programme designed by KTU and LSMU

Up-and-coming ecosystem with talents and ideas



International Recognition

ThermoFisher Scientific

- Manufacturing/ R&D

Intersurgical

- Manufacturing/Engineering

Teva/Sicor Biotech

- Manufacturing

MOOG

- Manufacturing/R&D

Hollister Incorporated

- Manufacturing

Intermedix

- Shared Service Center

Parexel

- Operational center

Valeant

- Manufacturing

LET'S MEET AT LIFE SCIENCES BALTICS!



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by

enterprise

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