Chile

Investment opportunities in the Latin American Hub

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Population 2018	18.7 Million		
GDP 2018	US\$ 298 Bill	Exports 2019	US\$ 69 Bill
GDP per capita 2018	US\$ 25.978 # 1 st LatAm	Imports 2019	US\$ 65 Bill
Inflation 12 months	3% Last decade 3.2% average	Interest Rate	1,75%

Small Country, Great Economy







This is Chile!

in Latin America

& Global Player

WEF's most Competitive Nation

in Latin America for fifteen years, & one of the most attractive markets for FDI #1 GLOBAL COMPETITIVENESS INDEX (WEF)

#1 BUSINESS ENVIRONMENT RANKING

#1 BEST COUNTRIES FOR BUSINESS

#1 ECONOMIC FREEDOM

1ST SOUTH AMERICAN ECONOMY IN THE:





Robust Foreign Direct Investment Regime

- **Non-Discrimination:** Foreign companies based in Chile enjoy the same rights and responsibilities as Chilean companies in the country (national treatment).
- Free flow of capital and profits: National legislation allows the entry and repatriation of capital without cost or constraints beyond procedural formalities.
- Pro-business environment: Simple tax structure / Ease to set up companies.
 - **Commited to boost investment:** Pro-Investment agenda of the Government.



3. Chile as a destination of FDI

Third in capital investments and job creation in LatAm 2018 (Source: FDI Intelligence)

US\$7,600 million +24% than 2017 89 greenfield projects started +62.96% than 2017 Capital investment increased by 80% Job creation rose +116%

InvestChile Portfolio: US\$14,108 million +82% than 2017





Why Chile? Strategic Sectors of Opportunities





Health

1. Hospital Infrastructure (Concessions 2019 -2023)

Project	Investment [MMUSD]	Region
Group I Hospital Network (Cauquenes, Constitución and Parral)	363	Maule
Group II Hospital Network Valdivia (La Unión, Río Bueno and Los Lagos)	230	Los Ríos
Group III Hospital Network BíoBío(Coronel, Lota, Santa Bárbara and Nacimiento)	390	ΒίοΒίο
Group IV Hospital Network Coquimbo Region (Coquimbo, La Serena)	662	Coquimbo
Group V Hospital Network Metropolitan Northern Zone	230	Metropolitana
Group I Hospitals Network Buin-Paine, Pichilemu and Rengo	329	Metropolitana / O´Higgins
Grupo VII National Cancer Institute and National Institute of Nuerosurgery	414	Metropolitana

- Design, construction and hospital maintenance
- Acquisition, replacement, handling and maintenance of medical equipment and furniture.
- Payment by Min of Health after construction.



Health 2. Digital Health

- Technological and telecommunications infrastructure
- Access to talent (number of graduates and quality of universities)
- Advantages of time zone

- Technology Entrepreneurship Ecosystem.
- Extensive network if FTA and DTA
- Industry incentives
- Visa Tech programme



Chile

Chile 7° Entrepreneurship **Global Index** INDEX 2017 (TSGI) Nº18 Worldwide (138 Countries) among Top 100

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Chile lists amongst the Top 34 Countries on the 2017 Global Talent Competitiveness Index



Health 2. Digital Health

The most used strategies in digital health in Latin America:

- Electronic medical history and digital clinical records (EHR/EMR)
- Telemedicine / telehealth
- Mobile applications for health (mHealth)
- Open standards and interoperability (FHIR, HL7, openEHR)

In a smaller proportion, still in the investigation phase:

- Big data
- Learning algorithms
- Artificial Intelligence
- Internet of things

Actors in the Health ecosystem.



Health 2. Digital Health

Relevant initiatives to analyze in Chile

2018 Hospital Digital

- New health care model, focused on the patient, leveraging the potential of technologies to bring attention to people, installing an alternative to the traditional model based on a network of establishments.
- Through the platform, citizens can access different services.

2019 MINSAL - Departamento de Salud Digital

- The misión is to facilitate the provision of distance health services, from promotion, prevention, diagnosis, treatment, rehabilitation to palliative care.
- Through the design of strategies based on the Model of Comprehensive Familiy and Community Health Care.

2020 CORFO - Colaboratech

- Digital Platform that facilitates articulation and collaborative work between different actors in the Health Ecosystem.
- Objective: to promote acceleration, incubation, validation and promotion of entreprenuership and innovation in digital health.
 www.investchile.gob.cl



What can InvestChile do for you?

Let's Make your next project Happen!

InvestChile offers specific services for each stage of your investment project.

We will provide you with tailor-made, individuallyfocused assistance to facilitate the setting up of your next business operation in Chile.

Specialized sector-specific advice and assistance





Pre-investment

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Aftercare











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THANKS!

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