SPORTELLO EUROPA

Ricerca partner ottobre-novembre 2019 – Gruppo EEN

Titolo	Tipologia	Descrizione	Leggi il
			profilo
German start-	Tech.	A young, ambitious and award-winning start-up company from	Clicca qui
up seeks	Request	Germany with the vision to build intelligent equipment for	_
technical,		water networks is looking for partners with technical expertise	Sei
design and		and know how on building test benches for hydraulic equipment.	interessato al
consultancy		The company seeks design, consultancy and technical advisory	profilo?
expertise to		services and expertise to build own test bench under a	Scrivi a
build own test		manufacturing agreement.	een1@confi
bench for			ndustria.lo
hydraulic		Type of partner sought: the agencies , universities or companies	
components/sys		having expertise in developing test bench facilities for hydraulic	<u>mbardia.it</u>
tems under		equipment like hydro turbines, control valves, data collection and	
manufacturing		communication systems with experience specifically in water	
agreement		industry . Partnership is preferred (but not limited) within the	
		European region under end to end manufacturing agreement.	
A Chinese	Tech.	The Chinese company was founded in 1989. Their main products	Clicca qui
company is	Request	include commercial cash registers, commercial software, smart	<u>encea qui</u>
seeking	4	retail equipment, sports lottery terminals and so on.	Sei
European		Now, based on the Chinese market demand, the company is	interessato al
partners to		engaged in the electronic shelf label (ESL) system technology	profilo?
work together		development. They are looking for potential European partners	Scrivi a
for electronic		with advanced ESL technology to conduct joint technical	
shelf label		development via a technical cooperation agreement.	een1@confi
(ESL)		development via a teenmear cooperation agreement.	<u>ndustria.lo</u>
technology		Type of partner sought: The Chinese company is looking for	<u>mbardia.it</u>
development		European partners with advanced ESL technology.	
under a		The expected cooperation method could be worked out via a	
technical		technical cooperation agreement. The Chinese company hopes	
cooperation		to launch the new ESL product to the Chinese market through	
agreement		joint technical development with potential European partners.	
Dutch	Tech.	A Dutch multinational is specialized in developing inkjet	Clicca qui
multinational	Request	technologies for digital imaging and printing services. The	Checa qui
seeks new	request	company is looking for partners that can help them in finding	g :
materials and		totally new applications and products that can be made by using	Sei
applications for		their developed high-tech print heads . Cooperation with partners	interessato al
their inkjet		is envisaged under a technical cooperation agreement. This profile	profilo?
technology in		is part of an open innovation challenge.	Scrivi a
the frame of a		is part of all open fillovation challenge.	een1@confi
tne frame of a technical		True of months account the Dutah account is leading for	<u>ndustria.lo</u>
		Type of partner sought: the Dutch company is looking for a	mbardia.it
cooperation		technical cooperation agreement with companies that have	
agreement.		innovative ideas, solutions and applications in the area of jetting	
	<u> </u>	liquids and other materials in all kinds of industrial	









		applications. Especially for applications where jetting with high	
		temperatures of up to 130 degrees and/or a 100% accuracy is a	
		necessity. Companies that are already producing jettable materials	
		which can be used to add functionality to existing or new	
		products, for example by jetting materials in or onto these	
		products, are invited to response. Also system integrators that	
		build machines for these types of applications are welcome to	
		join.	
A Polish	Tech.		C1! :
construction		A Polish company conducts advanced works on an innovative	Clicca qui
	Request	product - a compact prefabricated residential module. The	
company seeks		company is looking for a technological partner to develop a	Sei
technological		replacement for plastic panels used in prefabrication. The	interessato al
partner to		company wish to use an ecological gypsum boards with cellulose	profilo?
develop usage		fiber. The company seeks partners for technical cooperation	Scrivi a
of an ecological		agreement.	een1@confi
cellulose fiber			ndustria.lo
gypsum boards		Type of partner sought: the company is looking for a partner that	mbardia.it
		has an experience in the design, technological process and	<u> </u>
		production of an ecological gypsum boards in prefabrication,	
		mainly for testing and optimization of the range of its usage via	
		technological cooperation agreement.	
Technology for	Tech.	A Macedonian company specialized in manufacturing of	Clicca qui
coffee and	Offer	equipment for processing coffee, cocoa, grains, spices and other	•
beans cleaning,		foodstuffs, is offering technology for coffee and beans cleaning,	Sei
packaging and		packaging and milling . It is interested to find partners for service	interessato al
milling		agreements.	profilo?
			Scrivi a
		Type of partner sought: type: industry . Activity: production of	een1@confi
		coffee, cocoa, grains, spices. Role: use of the technology for	ndustria.lo
		manufacturing of equipment for processing coffee, cocoa, grains,	
		spices and other foodstuffs and sign service agreement on long-	mbardia.it
		term basis.	
A Korean	Tech.	A Korean company, specialized in the field of probiotics, is	Clicca qui
company of	Offer	looking for a manufacturer, or a research institute, interested	Silve qui
probiotics		in manufacturing agreement or technical cooperation. It has the	Sei
looking for a		technology to separate, cultivate and produce more than 500	interessato al
partner in need		species of bacteria including 19 types of probiotics, accredited	profilo?
of lactic acid		by the Korea Food & Drug Association. Through a patented SP-	Scrivi a
bacteria		complex (Seaweed Polysaccharide) coating technology, their	
isolation,		probiotics show high survival rate and acid-resistance.	een1@confi
cultivation,		problemes show high survival rate and acid-resistance.	<u>ndustria.lo</u>
production and		Type of partner sought: a company , manufacturer or a research	<u>mbardia.it</u>
coating		institute, interested in technology transfer or other kinds of	
technology			
technology		technical cooperation. Specific area of activity of the partner:	
		partner, including manufacturer, related to manufacturing	
		probiotics products. Manufacturing agreement: transfer of	
		expertise, know-how and raw material about probiotics raw	









		material. Technical cooperation agreement: develop a new	
		version of an existing product to meet market needs.	
Multi-purpose	Tech.	The Czech inventor offers a solution for a multi-purpose solar	Clicca qui
solar power	Offer	power plant . The offered solution operates on the basis of four	<u>encea qui</u>
plant with		independent systems, which – thanks to energy storage – are able	Sei
increased		to generate electricity non-stop . Main advantages are	interessato al
efficiency		combination of solar power plant and seawater desalination,	profilo?
		which lead to faster return on investment than conventional	Scrivi a
		projects. The inventor is looking for partners in order to further	een1@confi
		develop an idea based on a financial or license agreement.	
			ndustria.lo
		Type of partner sought: companies or investors interested in	<u>mbardia.it</u>
		further development and construction of the prototype. Role	
		of partner sought: active involvement in the development of the	
		original idea in order to find feasible industrial use and joint	
		exploitation of results. Before concluding a partnership	
		agreement , the partner sought shall sign a NDA document prior	
		to the information obtained from the inventor. The inventor is	
		looking for investors and partners under a financial cooperation	
		agreement in order to build a prototype. In the case of a license	
		agreement the subject of the license will be the sale of know-how,	
		drawings and calculations, etc. The inventor is also ready to	
		discuss the sale of all his rights regarding a multi-purpose solar	
		power plant.	
German	Tech.	A German company and a research organization aim to	Clicca qui
enterprise	Offer	develop an automatized pre-shredder recycling process for the	_
seeks recycling		automotive or machinery industry in order to secure nearly 100%	Sei
enterprise as		closed loop recycling in particular with respect to rare and	interessato al
partner for co-		valuable materials. The process requires data driven	profilo?
development of		automatized dismantling and sorting machinery. The	Scrivi a
digital twin		consortium looks for a research co-operation with an industrial	een1@confi
based		partner interested in implementing the pre-shredder pilot process	ndustria.lo
automated		as prove of feasibility.	mbardia.it
disassembly			
and sorting		Type of partner sought: industry . Specific area of activity of the	
		partner: recycling , in particular automotive recycling. Tasks to be	
		performed by the partner sought: implementation of the pre-	
		shredder pilot process as a field trial, prove of concept, prove of	
		feasibility, provide the base for an assessment of ecological and economic benefit.	
Smaller and	Tech.	A Singapore institute has developed a vision-based navigation	Clican avi
cost-effective	Offer	solution to aid indoor navigation in Global Positioning Systems	Clicca qui
vision-based	31101	(GPS) denied environments, eliminating the need for expensive	Coi
navigation		and weighty sensors such as Light Detection and Ranging	Sei
solution for		(LIDAR) which are commonly used in most indoor autonomous	interessato al
GPS-denied		drones and Autonomous Ground Vehicles (AGV). The institute	profilo? Scrivi a
environments		aronos and rigionomous Ground venicios (110 v). The institute	
			een1@confi









		seeks licensing/commercial partnerships with technical assistance with MNEs/SMEs of all sizes.	ndustria.lo mbardia.it
		Type of partner sought: The Singapore institute is interested in the following types of partnerships with MNEs or SMEs of all sizes: i) Licensing agreement - The partner could further develop the technology into a new product/service to be offered to its customers. ii) Commercial agreement with technical assistance - The partner could utilise the Semantic Depth Prediction System with technical support from the Singapore institute.	
The SME from Poland is looking for collaboration under the license		A Polish biotechnological company develops proprietary drug formulas in the field of oncology, dermatology and autoimmune diseases. All their products are patented and protected. The SME is looking for partner from biotechnological sector to begin cooperation under license agreement.	Clicca qui Sei interessato al profilo? Scrivi a
agreement in biotechnologica l sector.		Type of partner sought: The company is ready to sell licenses for proprietary products protected by patent applications under license agreement. Licensee's role is using a innovation product of the company under a specific set of parameters. The SME is seeking partners with great potential, who in a responsible and comprehensive manner will engage in cooperation on projects / selected project. Potencial partner can be: - pharmaceutical companies - FMCG industry companies - manufacturers of medical and veterinary products.	een1@confi ndustria.lo mbardia.it
	usiness equest	The company from north-eastern Poland present on the Polish market since 2006 is looking for European suppliers of precision turned parts , deep drawn parts and die casting parts for small lot production. Cooperation is to be based on a manufacturing agreement or subcontracting . The company specializes in the design and production of coils , sensors and switches (e.g. temperature, pressure, oil level, fuel level, crankshaft speed and position, and ABS systems) for the automotive industry . Type of partner sought: wanted production companies specializing in machining , deep drawing , casting of small-size details from aluminum (net volume 7-10 cm ³). The company should be ISO 9001: 2008 certified, ISO / TS 16949: 2009 is welcome and IATF 16949: 2016 should be met. The company should have a machine park and production technologies that ensure the production of precise details , guaranteeing the manufacture of products in the highest quality at low volume serial production (from 500 to 20,000 items per year) while maintaining optimal prices. The company should have measuring devices with appropriate accuracy classes that ensure that the quality acceptance of the manufactured products is reliable.	Clicca qui Sei interessato al profilo? Scrivi a een1@confi ndustria.lo mbardia.it









A British start- up designing recyclable outerwear garments is looking for	Business Request	The UK company is a start-up British brand designing sustainable womenswear for the circular fashion industry . They are looking for a manufacturer for the production of their environmentally friendly and sustainable performance outerwear coats. Ideally, but optionally, partners will have disassembling facilities to help the UK company recycle and	Clicca qui Sei interessato al profilo? Scrivi a
sustainable production partners		Type of partner sought: the British company is looking for manufacturing partners with experience in producing outerwear and with expertise in sustainable novel textiles; disassembling facilities are optional but would be a plus. Their role will be to manufacture the new garments designed by the UK company and to collaborate with them to develop new products using sustainable innovative fabrics. Ideally, the partner might be able to advise on biodegradable materials. If the partners can offer the disassembling facilities as outlined in the	een1@confi ndustria.lo mbardia.it
A Romanian	Business	description above, they will also have a strong recycling knowledge and the right machineries that can start to separate blended cotton and separate dyes and contaminants. In both cases, it is essential that the manufacturing partner operates a sustainable/environmentally friendly and ethical business model. In both case a manufacturing agreement is sought.	Clines sui
trade company is willing to find new suppliers of sweets and coffee	Request	A Romanian company, specialised in the distribution of packed food products in the retail market is looking for new suppliers in order to extend their portfolio, under distribution services agreements. The company is currently working with a broad network of over 3000 traditional stores in Romania, over 1000 petrol stations in the whole country and they collaborate with large retail chains in 300 more locations. They have a well prepared team of sales representatives that cover all the partners.	Sei interessato al profilo? Scrivi a een1@confi ndustria.lo
		Type of partner sought: they are searching for partners with experience on the retail market , prefferably already engaged in trans-national cooperations and that can offer premium products suited for the local market. The partners needed could be either producers of these kind of premium products, or retailers that have these products in their portfolio. The company is willing to find a reliable partner, for a long term business relationship, for which they could act as distributors on the Romanian market.	mbardia.it
French middle size company providing marketing and sales force outsourcing is looking for	Business Request	The French company is providing services all oriented in BtoB or BtoC sales, especially in the mass distribution channel . The company owns 11 agencies in France and is looking for a similar partner, to jointly answer business requests of large international groups at European level. Type of partner sought: the French client looking for similar	Clicca qui Sei interessato al profilo? Scrivi a een1@confi









partners with a		companies. The partner should have expertise in sell-in, sell-out,	ndustria.lo
similar profile		i.e. providing services as sales forces outsourcing, in-store	mbardia.it
in Europe to		demonstration, merchandising , with a minimum turnover of 7	
jointly respond		M€. The objective is to be able to answer requests for information	
to business		(RFI) and requests for proposals (RFP) launched by the	
requests of		European procurement services of international companies in	
large		different sectors such as food, high performance computing,	
international		liquids, home equipement, high tech companies, and also	
groups		international industrialists, such as Procter & Gamble, Unilever,	
		Pepsico, LG Electronics, Heineken, Nestle.	
Polish SME	Business	A Polish company from the metal industry sector has specialised	Clicca qui
offers powder	Offer	in surface treatment processing . They provides comprehensive	
coating of		painting services in the field of preparation and powder coating	Sei
metal parts		of components entrusted to them. Since 20 years they have been	interessato
under		cooperating with ABB company as a subcontractor of painting	al profilo?
manufacturing		services. The company is a holder of ISO 9001:2015 certificate.	Scrivi a
agreement and		The company is interested in the partnerships within the	
subcontracting		framework of subcontracting or manufacturing agreement.	een1@confi
			ndustria.lo
		Type of partner sought: manufacturing agreement - Type of	mbardia.it
		partner sought: companies, especially producers of industrial	
		equipment and machinery. Role of partner sought: partner	
		should provide the company with the specification of the ordered	
		processes. Subcontracting agreement industrial company from	
		metal products sector Role of the potential partner : Willingness	
		to order the processing of metal parts in the scope of the basic	
		range of the company's offer.	
Swedish	Business	The Swedish company has developed smart electronic products	Clicca qui
company is	Offer	since 1985. The company's products are to make life safer and	
looking for		more comfortable. The company has developed smoke detectors	Sei
European		that are reliable with 10-years lifespan without battery change	interessato
distributors for		and baby alarms with the lowest radiation in the market. As the	al profilo?
innovative		company has increased sales in Sweden and other Nordic	Scrivi a
smoke		companies, the company wants to find distributors in European	
detectors/smok		countries.	een1@confi
e alarms			ndustria.lo
		Type of partner sought: The partner must have an interest in	mbardia.it
		technology and smoke alarms. Preferably some knowledge	
		about smoke alarms/detectors; Must have knowledge about the	
		smoke alarm market and channels. The role of the partner will be	
		to distribute the client's products.	
A Czech	Business	The Czech biotech SME has developed and offers thermo-stable	Clicca qui
biotech SME	Offer	proteins called fibroblast growth factors (FGFs), usable e.g. in	
company offers		stem cell research, wound healing applications or cosmetics.	Sei
stable		Other offered products are haloalkane dehalogenases used for	interessato
fibroblast		speeding up bioremediation and catalysis in R&D . All products	
growth factors		can be customized quickly and reliably. Partners sought are global	al profilo?
			Scrivi a









and haloalkane		distributors or R&D based organisations for application of such	2011@201f
			een1@confi
dehalogenases		substances through license or distribution agreement.	ndustria.lo
via license or			mbardia.it
distribution		Type of partner sought: the potential partners' field of interest	
service		are biotechnology, stem-cell culturing, diagnostics, healthcare,	
agreement with		cosmetics or pharmacology. New partners might be active in	
R&D-based		the above-mentioned fields, but also in other relevant ones, such	
companies or		as chemical industry. As above mentioned, the company can	
distributors		provide fast and reliable customisation of both types of	
		substances based on particular partner's needs. The company	
		primarily targets large biotech corporations with established	
		distribution channels for the sale of bioactive molecules, such as	
		proteins for research use. The cooperation with such companies	
		should be based on distribution agreement.	
		The second type of partners sought are R&D based companies or	
		R&D organisations with interest of utilisation of described	
		substances in their application field (products). The cooperation	
		with such partners should be based on combination of license and	
		distribution agreement which would entitle particular partner to	
		produce chosen substances and distribute them further. The	
		company is ready to transfer comprehensive knowledge related	
		to manufacturing and application of both types of substances.	
Singapore	Business	The Singapore company , which was established in 2015, is a	Clicca qui
0 1	Offer	company that develops many innovative products . The company	<u>Circu qui</u>
of instant		has developed an instant cooling pad that does not need to be	Sei
cooling pad		refrigerated before use. The Singapore company is seeking	
seeks		European distributor to distribute the instant cooling pad in	interessato
distributors		European countries.	al profilo?
from Europe		Laropour countries.	Scrivi a
via distribution		Type of partner sought: the Singapore company is currently	een1@confi
services		seeking an European distributor that is currently distributing	ndustria.lo
agreement.		products in the sporting industry as well as the medical	mbardia.it
agi cement.		industry. The company who has no presence in Europe is	
		seeking partners who is able to distribute the product in	
		European countries.	









Progetti europei

(Cliccare sul link per leggere la descrizione) [Eurostars] French SME looking for project, a French SME is seeking European or	
[Eurostars] French In order to complement the team for Eurostars Eurostars	
SME looking for project a French SME is seeking European or	
R&D-industrial eligible Eurostars (not French) SME Sei interessato al profilo? Scr	ivi
partner, manufacturing sensors and cameras for mobility a	,
manufacturer of applications and distance measurement, including een1@confindustria.lombard	1a.1t
sensors for mobility and autonomous and autonomous develops a solution including a comprehensive	
and autonomous systems to develop develop a solution, including a comprehensive number technological bricks, hardware and	
a mobility system software, specially suitable for blind persons in	
designed for blind their pedestrian mobility.	
people their pedestrian mobility.	
Type of partner sought: Industrial and research	
European or eligible Eurostars SME (not French	
one) or startup, specialized in R&D and	
production of sensors and associated processing	
software; focus on relatively slow moving and	
medium precision devices. Ideally the potential	
partner would bring technological bricks for the	
autonomous mobility of small robots and drones in	
an environment with unknown planimetry; this	
would include distance sensors and complete	
embedded autonomous navigation systems. The	
partner would contribute to the project with key	
components to be integrated along the development	
and the industrialization of the target system.	
These components will carry special features and dimensions suitable for the application	
UK London based UK start-up developing a decentralised Next- EIC Accellerator Pilot	
business seeks Generation Internet (NGI) platform is seeking	
partners with experience, projects and ideas for a Sei interessato al profilo? Scr	ivi
Horizon 2020 H2020 EIC Accelerator (SME Instrument) a	
application a research cooperation een1@confindustria.lombard	ia.it
developing Next- agreement. The application will seek a range of	
Generation Internet decentralised technologies for the benefit of	
individuals and the rapid digitisation of industry .	
Type of partner sought: the bid requires a range of	
partners. The Start-up is seeking partners from all	
across industry and research that wish to research,	









build or develop their decentralised projects with a view to rapid prototyping, scaling or deployment as part of their foundational solution. The start-up strongly feels that this is the fastest way to not only prove the viability of their solution but deliver this and their partner's solutions to the market for urgent and rapid mainstream adoption by individuals and industry. The start-up would, therefore, encourage anyone researching and developing, or considering **Research and Development** of such tech to contact the start-up and they will supply technical documentation in order that they can together explore compatibility and synergy as regards their technologies, aims, and goals. Possible bid partners could include (but is not limited to) partners with experience and ideas across a wide variety of potential decentralised technology applications including telephone companies, Payment Service Providers, supply chains, etc.

[Eureka/Eurostars2]
Seeking partners to
cooperate
development of
coating materials
and products for
smart windows

A Korean SME is looking for partners to collaborate on a Eurotars2 project proposal. The project aims to develop and improve adhesive coating technology and display printing industrial technology in the field. Thus, the company is looking for partners related to energy efficiency in building by submitting a proposal of Eureka and Eurostars2 under research cooperation agreement.

Type of partner sought: -Type of partner sought: Companies, Research Institute, University-Specific area of activity of the partner: Partners should be engaged in coating material, thermoschromic and building energy efficiency modeling. Task to be performed: under research cooperation agreement, the company would like to have a collaboration on improvement of technical functions to be applicable on building energy efficiency modelling.

Eurostars

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H2020 LC-MG-1-13-2020: Decarbonising long distance shipping

A UK company and clean ocean foundation have formed a consortium to apply for the H2020 call aimed at **decarbonising long distance shipping**, by designing, building and fielding a new solar and wind powered craft. They are seeking a wide array of partners including ship builders and experts in solar panels, wind turbines and navigation systems, and ship builders as end users (ferries, cargo, tankers or cruise) to join the consortium via **research** cooperation agreement.

H2020 LC-MG-1-13-2020: Decarbonising long distance shipping

Sei interessato al profilo? Scrivi een1@confindustria.lombardia.it

Type of partner sought: industry. Activity: Ship building/Navigation systems/solar power/wind turbines. Specific role of partners sought: Contribute towards the design, construction and testing of a new solar powered vessel, aimed at decarbonising long distance shipping.

EIC-FTI-2018-2020: French multinational automotive tier-1 supplier seeks three potential partners in order to develop sensor cleaning solution for autonomous vehicle A French automotive multinational company, number one tier-1 supplier in the world, is preparing a project proposal for the Fast Track to Innovation EIC-FTI-2018-2020 call. The company especially develops innovative sensor cleaning solutions. It seeks partners in plastronics, and in ball bearing **optimization** to join the consortium for this Call.

electronics miniaturization, in friction

Type of partner sought: 1) One industrial partner for ball bearings is needed: - to develop and to manufacture ball bearings as small as possible with low friction and a lifetime > 15000hrs - Internal diameter of ball bearing can not be changed

2) One industrial partner for ASIC (Application-Specific Integrated Circuit) or POP (Package on Package) is needed: - to develop and manufacture a specific chip gathering functions which usually use several components; - to develop and manufacture a specific superimpose package to several components. 3) One industrial partner for plastronic is needed: - to develop and manufacture the rear cover with lead frame and components

Fast Track to Innovation (FTI)

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Profile View
MSCA-ITN-2020:
French University
is looking for
companies from
material analysis or
cultural heritage
field to join
MSCA-ITN-2020
consortium and
host a PhD student

A French University is looking for industrial partners from the material analysis sector or the heritage field to join consortium on MSCA-ITN-2020 Call. This project seeks to set up the first European multidisciplinary and innovative plaster network around casts dating back to the Renaissance all the way to the 20th century. Partners would host a PhD student for 1-3 months and provide research training: all costs would be funded by the project.

Type of partner sought: The French University is now seeking industrial partners from the material analysis sector or the heritage field which can host a **PhD student** for 1-3 months in the following fields:

- Characterisation of the constituent plaster materials / origin of raw materials.
- Patina, polychromy on initial surfaces & alteration, cleaning and surface treatment
- Dating and authentication of artworks
- Data learning and management, and economic value. The salary, accommodation administration fees will be funded by the H2020 programme: partners will not have to pay out anything. Partners are expected to offer research training to the PhD students during secondments. They can also participate to the Gallery training events in suggesting speakers, providing training on non-transferable skills (communication, intellectual property rights, etc), participating in job fairs and other project-related activities. The partners would join a large network of academics, private organisations and museums in 7 different countries.

Targeted countries in priority are Austria, Italy, Portugal, the Netherlands, Greece, Romania, Germany. But applications are also welcomed from other H2020 eligible countries.

Marie Skłodowska-Curie Innovative Training Networks

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