

ESTRAZIONE MENSILE PROFILI EEN

Ricerca partner febbraio 2021

Dettagli	Titolo	Descrizione	Tipo di partnership
BUSINESS OFFER			
COD. PROFILO BODE20210129001 PAESE GERMANIA LINK AL PROFILO COMPLETO	German manufacturer of shredders is looking for distribution partners in the recycling industry in Europe	A young company from Northern Germany, specialized in the production of machine parts and complete shredding machines is looking for distribution partners in Europe with close connections to the recycling industry and circular economy .	The distribution service partner sought should be active in or have close connections to the circular and / or recycling industry. This could be a company already engaged in recycling technologies or a mechanical engineering company with connections to the waste / recycling sector . Also a partner with close connections to the regional recycling industry , with the possibility to integrate the shredders to already existing plants could be of interest
COD. PROFILO BOCH20200819001 PAESE SVIZZERA LINK AL PROFILO COMPLETO	Swiss SME looking for manufacturing & distribution partners for compact-size electric motion devices doubling productivity and energy efficiency of automated machines	A high-tech Swiss company produces programmable electric linear actuators , having all the benefits of electrics (i.e. energy-efficient, accurate and fast motion) with comparable price and dimension than actual pneumatic actuators used in the packaging industry. Manufacturing, distribution services and finance agreements are sought	The Swiss SME is seeking partnerships with OEM willing to integrate the electric motion devices under a manufacturing agreement . Distributors with an established network in the automation industry for filling, wrapping and packaging applications in the food, non-food and pharmaceutical sectors are also sought to sell the products worldwide. Financial agreement: to raise additional funds for the industrialization phase via business angels or equity.
COD. PROFILO BOUK20210125001 PAESE REGNO UNITO LINK AL PROFILO COMPLETO	UK SME with efficient low cost green hydrogen generator seeks distributors and manufacturers	The UK SME has developed a low capital, cost-efficient hydrogen generator suitable for incorporation into autonomous solar installations , scaleable for larger installations and for use with ICE (internal combustion engines) as an emissions reduction unit including marine diesels. They are now looking for worldwide cooperation with organisations who can manufacture and/or distribute their device to market.	They are now looking for worldwide production and distribution partners . Particularly organisations with a background and experience in solar energy applications (existing and new markets), manufacturing and sales . There are niche market opportunities for the solar industry. Emissions control for ICE (Internal Combustion Engine).

BUSINESS REQUEST

<p>COD. PROFILO BRDE20200220001</p>	<p>A German distributor for electronics manufacturing equipment seeks additional suppliers under distribution service agreements</p>	<p>A German distributor with more than 20 years market experience is looking for additional products to add to its portfolio under distribution services agreements. The distributor's current focus is on electronics manufacturing industry, other industries are also possible. Attention, the company is not interested in components or non-specific equipment and accessories as smart phones, computers, cleaning products, other IC and PCB etc.</p>	<p>Manufacturers of B2B industrial products who search for a distribution partner in Germany or / and Europe. Possible products could be e.g. microscopes, other testing systems, etc. The devices sought must have their own function and be able to be operated independently (stand-alone solutions). There is no interest in consumer goods, components and accessories as smart phones, computers, other IC and PCB etc. English or German as the language of communication is a prerequisite, as well as the willingness to train the company's technicians in the use of the products manufactured by the partner. It would be desirable to provide marketing material, but this is not mandatory.</p>
<p>PAESE GERMANIA</p>			
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO BRTR20200723001</p>	<p>Turkish engineering and trade company is looking for manufacturers and suppliers of 3D printing/scanning systems and marine equipments for distribution agreement.</p>	<p>A Turkish company located in Izmir is looking for new partners in order to support them in their business. The company is active in the field of engineering as well as in foreign trade activities They are currently looking for suppliers of solutions for artistic and historical restoration. They are also interested in solar panels and energy recycling systems for the marine sector. The company offers commercial agency and distribution services.</p>	<p>Partners should have solutions to be used in art / historical reconstruction or equipments to sell in energy production / energy recycle in marine sector. Commercial agency agreement: for solutions in art/historical reconstruction. The company would like to use these solutions in their own business. Distribution services agreement: for below mentioned sector and energy production / recycling in marine sector. The company would like to act as distributor and handle trading of goods.</p>
<p>PAESE TURCHIA</p>			
<p>LINK AL PROFILO COMPLETO</p>			

COD. PROFILO BRLU20200514001	Luxembourg company active in selling hardware and home products seeks an exclusive distribution agreement with potential suppliers	A Luxembourg company active in selling all kinds of goods going from turnkey brick to mortar dealerships is looking for exclusive distribution agreements to sell products in Luxembourg and the Greater Region (Grand Duchy of Luxembourg, Rhineland-Palatinate & Saarland regions in Germany, Grand Est region in France and the Walloon region in Belgium).	The company is looking for distribution agreements with suppliers specialised in hardware or everyday life , willing to sign an exclusivity agreement for the sale of the products in the Greater Region (Grand Duchy of Luxembourg, Rhineland-Palatinate & Saarland regions in Germany, Grand Est region in France and the Walloon region in Belgium). All companies have to have EU certifications for their products and, non-EU companies should have the capacity to export their products to the EU as the company does not have bandwidth to deal with customs issues.
PAESE LUSSEMBURGO			
LINK AL PROFILO COMPLETO			

TECHNOLOGY OFFER

COD. PROFILO TOFR20190619001	High tech microrobotic systems and automation of precision assembly for high speed production : partner sought in micro-electronics industry (MEMs, microsystems) and photonics for technical cooperation	French SME has developed innovative technologies enabling the development of high tech custom made robotic systems for automation of precision handling and assembly . It is looking for technical cooperation with companies that specialise in micro-electronics, microsystems, micro-photonics and MEMs industry and willing to bring automation in the process of micro-assembly.	Industrial partners are sought: any company that deals with micromanipulation, micro-assembly or high precision tasks to manufacture miniaturised products. Specific area of the partners sought: Industrial partners with manufacturing processes : electronics, microsystems, MEMs and photonics, ideally big or high tech SMEs Role of the partner: Automation part of the industrial process having to manage complex assembly operations, willing to be more competitive, and wanting to solve challenges in the automation process such as manipulating very fragile and costly objects or realising operations that would not have been possible before.
PAESE FRANCIA			
LINK AL PROFILO COMPLETO			
COD. PROFILO TOES20190111001	Catalyst and electrocatalyst technology services for Environmental applications	A Spanish SME, focused on the development and manufacturing of customisable/made to order catalysts and electrocatalysts, offers its catalytic technologies and solutions for process optimisation and new synthesis related to Chemical Engineering, and Energy Industries. Covering characterisation, design and scale up (100kg) stages, their expertise is focused on hydrogen fuel cells, electrolyzers, and Power-to-Gas processes. Partnerships for research and technical cooperation are sought.	The company seeks to introduce its technological solutions through energy and environmental industry related companies or institutions willing to cooperate under research or technical cooperation agreements or under commercial agreement with technical assistance , partnerships.
PAESE SPAGNA			
LINK AL PROFILO COMPLETO			

COD. PROFILO TOCZ20200117002	Waste heat recovery unit offered for licensing	The Czech researches has developed a waste heat recovery unit for wastewater treatment plant operation based on the principle of Organic Rankine Cycle (ORC) , which uses waste heat from flue gas originated from gas engines and converts it into electrical energy. The technology is offered on the basis of a license agreement.	Partner sought would be interested in licensing disclosed technology for exercising intellectual property rights and know-how and in manufacturing, selling, renting or developing products manufactured using this intellectual property rights and know-how.
PAESE REP. CECA			
LINK AL PROFILO COMPLETO			

TECHNOLOGY REQUEST

COD. PROFILO TRPL20201007001	Energy form waste	A Polish SME is searching for a technology of gasification and incineration of segregated waste with the aim of producing electrical and thermal energy. The company is open for any kind of cooperation with particular emphasis on commercial agreement with technical assistance .	<p>-Type of partner sought: Research institute/university or technology transfer centre.</p> <p>- Tasks to be performed: Implementation of the elaborated technology, transfer of know-how, technical consultancy and trainings, joint further development, adaptation of the technology to specific needs of the Polish company.</p>
PAESE Polonia			
LINK AL PROFILO COMPLETO			
COD. PROFILO TRJP20210204001	A Japanese plastic products manufacturer is looking for partners in the EU that can provide food-loss prevention technologies and is specifically interested to co-develop a bottle cap with measuring capabilities	This Japanese company established in 1917 manufactures plastic products including advanced airless bottles which are used for food, cosmetics, and personal care product packaging . The company is looking for an EU partner that is willing to co-develop or produce a bottle cap that can also function as a measuring tool . The company is generally interested in technologies that prevent food-loss and willing to engage in license, technical & research cooperation, and commercial agency agreements.	<p>The Japanese company is interested in establishing long-term agreements with potential partners offering technological solutions to food-loss and general packaging issues. The company is looking to engage in a technical cooperation agreement with a potential partner where the partner does research into the technical possibilities and requirements of the requested technology, a license agreement for existing technology provided by potential partners, or a commercial agreement with technical assistance with a company that is able to develop a measurable bottle that complies with the clients' demands. The technical assistance necessary would be in the form of detailed knowledge exchange.</p> <p>Research cooperation could also be an option where both companies bundle their researching capabilities. The company welcomes potential partners in any size, including start-ups.</p>
PAESE GIAPPONE			
LINK AL PROFILO COMPLETO			

COD. PROFILO TRDE20190829001	Water turbine for fluctuating loads is sought	A German waste management association seeks a water turbine that is suitable for fluctuating water volumes and flow rates. The turbine is to be installed at a landfill site. The electricity produced should be fed into the public grid. A European partner is sought who can provide a suitable turbine within a commercial agreement with technical assistance.	A partner is sought for a commercial agreement with technical assistance Type: Industry Area of activity of partner: provider of water turbine Tasks to be performed: Evaluate the situation at the landfill together with the waste management association and identify and provide a suitable turbine. Give advice and assistance with the installation.
PAESE GERMANIA			
<u>LINK AL PROFILO COMPLETO</u>			

COVID 19

COD. PROFILO BOUK20210112002	TIPO PROFILO Business Offer	PAESE REGNO UNITO	LINK AL PROFILO COMPLETO	<p>COVID 19: UK supplier of Personal Protective Equipment and sanitation products seeks distributors.</p>	<p>UK company suppling a range of Personal Protective Equipment (PPE) and anti-viral products is looking to expand their international network of partners. The company is looking to work with medical distributors, dealers, or trading companies that supply into hospitals, medical clinics, and pharmacies under a distribution agreement.</p>	<p>Looking to work with partners under a distribution agreement to promote and sell their range of PPE and sanitation products. They are looking to work with distributors in the medical/health sectors supplying into pharmacies, hospitals, medical clinics, and other establishments which require PPE products.</p>
COD. PROFILO TOAT20210127001	TIPO PROFILO Technology Offer	PAESE AUSTRIA	LINK AL PROFILO COMPLETO	<p>COVID-19: A smart, innovative body temperature measurement system and early indication tool to identify possible infections such as COVID</p>	<p>An Austrian SME offers a cost-effective system to continuously measure body temperature. It enables identification of potentially infected persons at a very early stage, thus breaking the chain of infection as soon as possible. Measurements are read by a sensor embedded in a patch, which transmits data to a device via NFC. Atypical body temperature curves indicate at risk individuals, advising e.g. a COVID test. Partners are sought for licencing or commercial agreement with technical assistance.</p>	<p>The product is already being used in logistic centres and care homes and the Austrian SME sees further potential in:</p> <ul style="list-style-type: none"> • essential service settings (e.g. government, healthcare, logistics, retail etc.) • large-scale events (e.g. trade fairs, concerts, sporting events etc.) • crisis prevention (e.g. in educational facilities, care homes, companies, catering) • crisis management (e.g. monitoring of quarantined individuals, travel and border crossings) <p>The Austrian SME is looking for strategic partners and customers.</p> <p>Strategic Partners: partners with projects or customers who can integrate the product into their daily life and business, sales organisations and personalities with focus on health & medical hardware devices & scanners, employee security, event industry, producers of access control systems etc. Here a commercial agreement with technical assistance is envisaged.</p>

Customers: all types of companies that want to protect their employees from infections such as COVID with a preventive and cost-effective system in addition to health institutions & nursing homes. Here licence agreements can be arranged.

The Austrian SME is interested in **selling licences** to potential customers in health institutions and care homes. Customised solutions can be discussed.

It is also interested in entering into **commercial agreements with technical assistance** with strategic partners who wish to integrate the patch system into larger projects involving higher numbers of people in preventative, risk mitigation and crisis management scenarios.