

Ricerca partner EEN dicembre 2019 – Gruppo EEN

Titolo	Tipologia	Descrizione	Leggi il profilo
A Korean company specialized in electronic control part of semiconductor/ LCD (Liquid Crystal Display) equipment is looking for technology and manufacturing cooperation in producing pressure gauge and flowmeter	Tech. Request	A Korean company develops and produces DRS (Development Recycling Systems) which is used by big companies in Korea, Taiwan and China. In order to develop more advanced product, they are looking forward to cooperating with different technology partners. In this profile, they are specifically looking into technology cooperation and manufacturing cooperation in producing pressure gauge and flowmeter which will be installed in their DRS. Type of partner sought: companies. Specific area of activity of the partner: pressure gauge and flowmeter. Task to be performed: technology cooperation.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it
Technical solutions for carbon capture and utilization	Tech. Request	An international group of companies with headquarters in Northern Germany is providing industrial solutions to customers in oil and gas sector in Asia and Middle East. Sought are contacts to SMEs or research partners with technical solutions to convert carbon dioxide to a useful commodity. Solutions should minimum have been tested at lab scale, closer to market is preferred. Cooperation is offered in form of technical cooperation agreements or commercial agreements with technical assistance. Type of partner sought: SMEs of any size, university spin-offs or research institutions/universities. Partners shall provide technical know-how and/or equipment on CCU solutions. They will be included as partners/suppliers within bundled offers on industrial solutions provided by the German company to customers in oil and gas sector in Asia and Middle East.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it
A Ukrainian company is seeking European partners to work together for improvement	Tech. Request	A Ukrainian company is actively working on new designs in the field of machine-building. Currently their main focus is on the light resin transfer method (LRTM) and its implementation into own production. They are looking for potential European partners with experience in using theoretical calculations and modeling programs to conduct joint technical development via a technical cooperation agreement.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it

method of molds for composite materials		Type of partner sought: the Ukrainian company is looking for European partners with RTM software solution. The expected cooperation method could be worked out via a technical cooperation agreement . The Ukrainian company hopes to launch the new LRTM product to the Ukrainian market through joint technical development with potential European partners.	ndustria.lobbardia.it
A French SME selling home fragrances and cosmetic products is looking for formulation suppliers and/or conditioning and packaging manufacturers in Europe	Tech. Request	The French SME develops and sells organic home fragrances and cosmetic products based on essential oils. Two types of partnerships are sought. Firstly, services agreement with suppliers able to develop new formula and new products such as powders, gels, cremes as well as diffuses' fragrances. Secondly, conditioning and packaging manufacturers are sought for their products. Partners should be located in Europe, should respect European union regulation and must be Ecocert certified. Type of partner sought: Formulation suppliers have to be experts in formulation of products that meet quality standards as required: - Efficient operational quality control and European regulatory control. - Organic formulations: at least 60% composed of ingredients obtained from organic agriculture - Approval of the formula and labelling with regard to the applicable regulations: REACH, CLP... For the conditioning and the packaging, the needs are the followings: - Printing packaging - Packing each product - Conditioning steps – Delivery. The size of the partners does not matter but they have to be expert in their field. Partner will be in charge of the packaging and conditioning of the all range of products or part of it.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria.lobbardia.it
Rapid diagnostic tests made of paper and nanoparticles with smartphone readouts are offered for licensing or technical cooperation agreement	Tech. Offer	A Spanish research team specialized in biosensors has developed a technology for producing paper-based immunosensors that can be tailored to detect a wide range of target molecules and pathogens using a smartphone as an optical reader. It allows the integration of all the reagents required for the detection in a single piece of filter paper. Companies willing to implement the technology through a license agreement or R&D institutions providing technical cooperation are being sought. Type of partner sought: industrial partners for developing and commercializing products based on the technology and R&D institutions for developing customised immunosensors. Field of activity: the research team is looking for companies and/or R&D institutions in the health care sector, willing to develop point-	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria.lobbardia.it

		of-care (POC) diagnostic devices based on paper, suitable for preliminary or emergency medical screening and for use in medical facilities with limited resources. A potential partner could be interested, especially, in the detection of bacteria in urine or protein biomarkers in serum or blood. License agreement - to commercialize products based on the patented technology worldwide. Technical cooperation agreement – to provide technical support for developing specific immunosensors that could be designed, due to the wide range of analytes that can be detected.	
Innovative industry-validated coating technology for deposition of multi-layer multi-material nano-scaled coatings	Tech. Offer	The Ukrainian university group developed a new coating technology based on ion-plasma deposition technique. The client seek a partner for finishing this technology and developing business plan for commercialization it on the technical cooperation agreement. Type of partner sought: the company are looking for R&D cooperation, including customized coating compositions development, and coating equipment design/manufacturing for specific coating deposition. Potential partners could be SMEs engaged coating compositions development, and coating equipment or universities which working in such area of developing. The client offer partnership under technical cooperation agreement.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria Lombard.it
Development, construction and testing of an innovative contactless charging device for e-bikes	Tech. Offer	A German company has developed a new, previously unknown form of charging station for e-bikes and tested it in several prototypes. They are now looking for a manufacturer/developer for these charging stations. The potential partners should be familiar with the production and development of contactless charging systems. The company is looking for a cooperation within the scope of a manufacturer agreement, research agreement or technical cooperation. Type of partner sought: the company is looking for manufacturers or developers for the charging stations. Potential partners should be familiar with the production and development of contactless charging systems. Partners should take over the production of the charging stations within the framework of a manufacturing agreement. The development or adaptation to the corresponding e-bike types would be possible in a research agreement. The German company is also open to technical cooperation or a manufacturer agreement.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria Lombard.it
Wastewater treatment-pollutants removal and	Tech. Offer	A Spanish research institute offers its expertise in waste-water treatment from different sources and industrial specific pollutants and deep expertise in design and production of nanomaterials and coatings with different functionalities. They can provide technologies for increasing reuse of water: corrosion	Clicca qui Sei interessato al profilo?

coatings for infrastructures		and soiling/fouling protection, biofilm reduction and/or development of new materials for pollutants removal. They are looking for consortiums working in project proposals for H2020 calls. Type of partner sought: RTD centres, SME and industries. Specific area of activity of the partner: Wastewater treatment. Task to be performed: participation as a partner in R&D project proposals with the following tasks: Definition of technical requirements. Development of technologies. Infrastructure development. Modelling and testing. End-users. Regulatory and standard assessment. Production of training, learning and education resources.	Scrivi a een1@confindustria Lombardiambardia.it
A smart speed bump for traffic roads	Tech. Offer	A Macedonian engineering company has developed a smart speed bump for remote operation and configuration that significantly improves the driving experience. The bump is activated only when driving speed is above the set limit, thus resulting in considerable reduction of noise, potential damages and injuries, fuel consumption and air pollution. Partners for license agreement are sought. Type of partner sought: manufacturers of traffic safety equipment (including traffic signs, signalisation, street equipment, and similar). The manufacturers of similar products should be willing to license in the proposed solution with the Macedonian company providing the technical support whenever needed. The producers of traffic safety equipment should be willing to introduce the solution into their existing portfolio and engage in its production under license. The Macedonian company will provide necessary technical support whenever needed.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria Lombardiambardia.it
A Greek biotech spin-off offering a breakthrough device for measurement of antioxidants and various nutritional supplements in food	Tech. Offer	A Greek spin-off company has invented a breakthrough device that involves the evaluation of food origin and quality in order to provide better information to the company producing or marketing the products so as to be able to evaluate its suppliers and set accordingly the market prices. Food companies, supermarket chains, as well as restaurants could benefit from the innovative service through a commercial, technical or license agreement. Type of partner sought: the service is of great interest to food companies and supermarket chains, because it allows them to evaluate their suppliers and enables them to adjust product purchase and sale prices accordingly. Restaurants can also take advantage of mentioned services; by identifying antioxidants	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria Lombardiambardia.it

		throughout the restaurant's menu, a new informed menu could emerge, in which clients would find the amount of antioxidants contained in all dishes. The Greek company is willing to collaborate with the mentioned companies through commercial agreement with technical assistance or under technical cooperation agreement or licence agreement .	
Turkish manufacturer of dermocosmetic / beauty products is looking for suppliers of raw materials (e.g. chemicals, essential oils) to be used in production process	Business Request	Turkish manufacturer of dermocosmetic / beauty products is in need of raw materials, therefore is looking for suppliers under supplier agreement. Suppliers must be experienced in related field. Partner should have knowledge of products and they are needed to be in contact in timely manner. Type of partner sought: manufacturers and sellers of the specified products are required to be able to supply products in required quantities And also they must be able to provide samples. They are looking for supplier agreement.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it
Seeking a provider of metallic filters and non-coated porous metallic monolith / substrate	Business Request	A Belgian consortium specialised in catalytic solutions is looking for non-coated metallic monolith / substrate of different shapes with a honeycomb-like pore geometry. The product will be used in pilot testing at industrial partner's facility prior to industrialisation. The research group is searching for a supplier of this type of metallic substrate. Type of partner sought: the consortium is looking for reliable supplier in the same field of work - metallic substrate - with a well established network and is keen on signing a supplier agreement. The expected role of the partner sought is to supply the metallic substrate under a supplier agreement.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it
Russian commercial vehicle company is looking for EU-based reflective tape supplier for vehicle marking	Business Request	The Russian company, specializing in manufacturing and distribution of spare parts and hardware for commercial vehicles, is currently looking for EU-based suppliers of reflective tape for vehicle marking, under a supplier agreement. Type of partner sought: 1) Reflective tape manufacturer 2) Seller (dealer, distributor) reflective tape Partner role: to deliver products to the Russian company under supplier agreement.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it
Distribution partners in selected EU countries and	Business Offer	A German company has developed a grilling and cooking process with short-wave infrared radiation for the fat-free preparation of bratwurst, chips, burger patties and other finger food and snack products. The appliance consumes less energy	Clicca qui Sei interessato

international investors sought for newly developed grilling and cooking appliance for the odourless and fat-free preparation of bratwurst, chips, burger patties and snacks		than existing solutions and is also equipped with plasma filter technology for fat-free odourless cooking, so that the appliance can be installed without a filter system. Distribution partners in selected EU countries and international investors are sought. Type of partner sought: wholesalers for kitchen equipment are sought for distribution services agreements in different EU-countries. Furthermore, the company is looking for financial agreements with international investors/equity capital to implement the ambitious growth plans.	al profilo? Scrivi a een1@confindustria.lombardia.it
Spanish ice-cream factory seeks suppliers of alternative to plastic packaging.	Business Offer	Spanish ice-cream factory based in Mallorca are looking for packaging suppliers to replace plastic. The company needs 500ml and 80 to 100ml containers with cardboard lids or some type of biodegradable material. The company wants to establish a manufacturing agreement. Type of partner sought: it is the sole responsibility of the part supplier to assure that the packaging material adequately protects the product and that all labeling requirements are met. The packaging must be safe and easy to handle in terms of weight and size and under a manufacturing agreement.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it
Dutch SME with novel real time sensing of water quality is looking for end users and distributors in EU	Business Offer	A Dutch SME has developed a sensor and software that allows for real time measuring of water quality and control of water treatment equipment. This allows organizations responsible for water treatment infrastructure to implement early warning systems to detect changes in water quality and / or to reduce water and energy consumption, maintenance and the use of chemicals. The SME is looking for end users for a long term service agreement as well as for distributors in the European Union. Type of partner sought: the client is looking for distributors with an established network in one or several of the following industries: - dairy farming; - poultry farming; - events organizations (e.g. festivals, sport events, (open air) concerts, etc); - swimming pools; - open water swim area's; - waste water treatment facilities.	Clicca qui Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it

		Furthermore, the distributor should have at least a basic knowledge of sensor technology . The exact roles and responsibilities of the potential distributors will be subject of discussion depending on capabilities. End-users in one or several of the above mentioned industries that are looking for solutions to be used repeatedly over a longer time span are also of interest to the client.	
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Progetti europei

Titolo (Cliccare sul link per leggere la descrizione)	Descrizione	Call
H2020-FETOPEN-2018-2020: Basque research centre is looking for partners with expertise in the manufacture of membranes with nano-pores and/or interested in the application of a device for refolding proteins prone to aggregation	A Basque research centre is working on an interdisciplinary project combining soft-matter physics and biology. This project aims at developing a new technology employing “soft nanopores” through which to refold proteins and disaggregate protein clusters. The center seeks companies interested in the application of the technology or in further developing their own soft-pore technology under a proposal for the H2020-FETOPEN-2018-2020 call. Type of partner sought: we are looking for biopharmaceutical or industrial companies capable of manufacturing membranes with nanopores or interested in the application of a device for refolding proteins prone to aggregation. The role of the partner will be that of co-development within a technical cooperation. The Basque centre is interested in participating in the H2020-FETOPEN-2018-2020 grant application.	H2020-FETOPEN-2018-2020 Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it
H2020 MSCA: German large company looking for researcher with expertise in collaborative robotics, autonomous vehicles, AI	The Germany-based global leader in industrial trucks, related services and supply chain solutions is looking for a PhD/experienced researcher from outside Germany to develop a joint MSCA IF Society & Enterprise Panel Research proposal for the call 2020. The joint project to be developed together shall be in one of the following fields: collaborative robotics, autonomous vehicles, AI (artificial intelligence). Type of partner sought: individual researcher from outside Germany to develop a joint research proposal for the next MSCA call. The researcher would move to Germany for the duration of the project.	H2020 - MSCA Individual Fellowship Society and Enterprise Panel Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it

Eurostars2/Eureka: Partners sought for developing cloud-based virtual tradeshow editor	A Korean SME provides business solutions for other SMEs, including IP (intellectual property) asset management and business development. The company wants to expand its portfolio of services to include a cloud-based virtual tradeshow editor using the very latest VR technology. The company is looking for partners to carry out joint R&D on virtual 3D market spaces in a project proposal to be submitted under the Eurostars2 or Eureka Programme. Type of partner sought: SME or R&D Institution with expertise in virtual reality (VR)	Eureka - Eurostars2 Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it
H2020 MG-2-12-2020: Improving road safety by monitoring effectively working patterns and overall fitness of drivers. Partners are sought for testing activities and validation of human machine interfaces in cars or trucks	A Spanish research organization, acting as coordinator in a proposal for call MG-2-12-2020 (Horizon 2020), is looking for a company with car/truck fleets. The project will design, implement and test a new screening tool, with easy replicability at European and worldwide levels, for the monitoring and evaluation of driving performance, cognitive load, physical fatigue and reaction time. Type of partner sought: the research centre is seeking for car/truck professional users. The role of the partner will be to test the first results and validate of the demonstrative prototype, define use cases and participate in solution creation.	MG-12-2020 Improving road safety by effectively monitoring working patterns and overall fitness of drivers Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it
H2020 Pilot action for the removal of plastics and litter - seeking expertise in several areas	A UK company working in ocean research is seeking a range of companies with expertise in marine vessel development to join a range of EU companies in their H2020 bid, to launch a novel machine for the collection and compaction of ocean waste. They are seeking companies with expertise in areas including marine instruments, manufacturing, navigation, energy harvesting, automation, marine biology, robotics, and computer programming via research cooperation agreements. Type of partner sought: industry. Activity: A wide range, including ICT, navigation systems, energy systems and harvesting and marine manufacturing. Specific role of partner sought: the co-development and launch of the existing waste-collecting marine vessel, according to their expertise above, via research cooperation agreement.	H2020 Pilot action for the removal of marine plastics and litter Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it