

## ROSTOV REGION (RUSSIA) - ITALY BUSINESS FORUM

**B2B SESSION, 13.00 – 15.00**

**Palazzo Pirelli, 26<sup>th</sup> floor, Memorial (Via Fabio Filzi, 22, 20124 Milano)**

**27.11.2019**

### Company profile

<b>Company name</b>	Forte Holding	
<b>Website</b>	<a href="https://forteholding.biz">https://forteholding.biz</a>	
<b>Tel</b>	+7 (863) 204-20-40	
<b>Email</b>	info@forteholding.ru	
<b>Number of participants</b>	Participant 1	Participant 2
<b>Full name</b>	Denisov Alexander	Belousov Sergey
<b>Position</b>	President	Financial director
<b>Contact number</b>	+7 (863) 204-20-40	+7 (863) 204-20-40
<b>E-mail</b>	a.denisov@forteholding.ru	s.belousov@forteholding.ru
<b>I represent the Industry:</b>	Trading and manufacture	
<b>Briefly introduce your company</b>	Forte Holding is constantly developing trading and manufacturing company including at the moment 3 trading companies and 2 manufacturing companies. In first quarter 2020 new enterprise will be put into operation.	
<b>Briefly describe your products / services</b>	“Forte Home GmbH” trading company is the largest player in the market of water heating, heating and pumping equipment, the absolute leader in sales of radiators in Russia, “Forte Klima GmbH”, specializing in the sale of climatic and kitchen equipment with annual sales growth of more than 50%, "Forte Tools GmbH" is the newest trade company in the holding, specializing in the sale of electrical tools and garden equipment. Domestic enterprise “Forte Prom GmbH” is one of the largest factories for the production of aluminum and bimetal heating radiators in Russia, “Forte Metals GmbH” is a factory for the processing of secondary aluminum, which provides "Forte Prom GmbH" with raw materials and supplies products both domestically and for export, including for the automotive industry in Japan. In the first quarter of 2020 “Forte Prom Steel GmbH” company will be started. It will deal with the manufacture of steel panel heating radiators.	
<b>Description of investment project:</b>	New factory producing pumping equipment	
<b>Your target customer</b>	B2B (wholesalers, big chain stores)	

<p><b>(industry...) for accurate matching. Specify your partner you are looking for</b></p>	
<p><b>Types of cooperation (importing &amp; exporting, licensing, franchising, strategic partnerships &amp; joint venture, foreign direct investment)</b></p>	<p>Import of the line producing pumping equipment</p>
<p><b>Italian companies, that I would like to visit:</b></p>	<p>S.A.I.P. SOC. AUTOMATISMI INDUSTRIALI PALAZZOLO SULL OGLIO SRL  LEAS s.r.l  I.M.V. Presse s.r.l  BENACCHIO s.r.l  MECCANICA MODERNA s.r.l</p>