

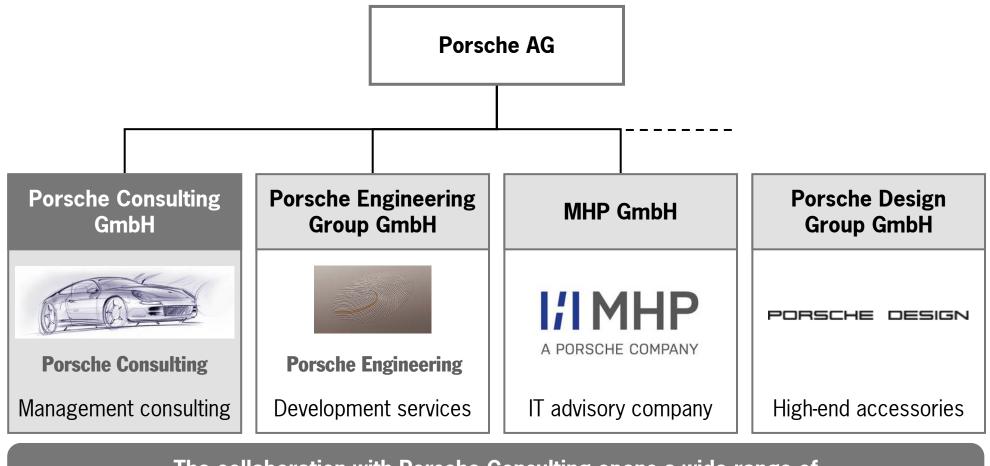
## **Project Management at Porsche**

**Porsche Consulting** 

Milano, October 10<sup>th</sup>, 2012

- 1. History and Services
- 2. Principles and Approach
- 3. Project Management in Product Creation
- 4. Agile Project Management
- 5. Contacts

#### The Porsche name stands for far more than automobile manufacturing

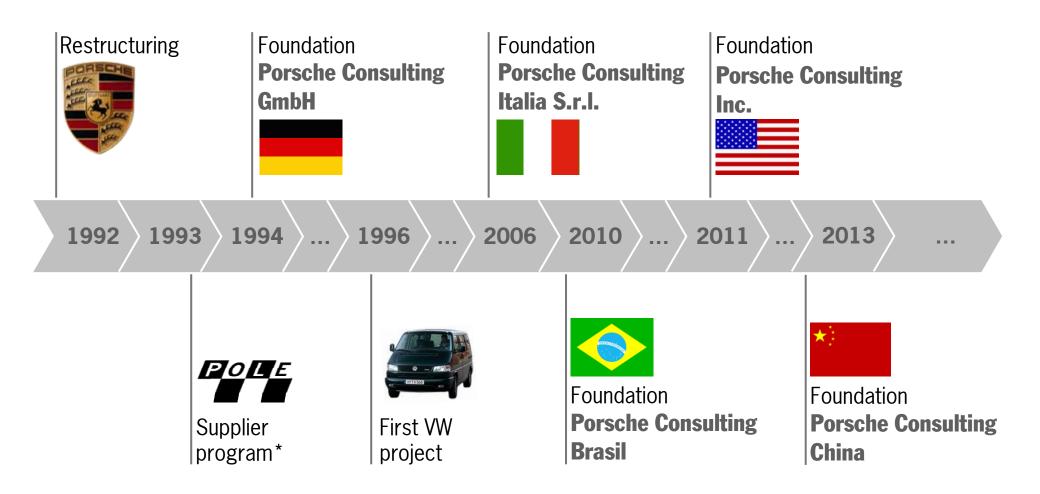


The collaboration with Porsche Consulting opens a wide range of possible synergies inside the Porsche Group

Source: Porsche Consulting

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# **Porsche Consulting was the result of successful reorganization efforts at Porsche AG**



\* POLE: Process Optimization through Supplier Integration Source: Porsche Consulting

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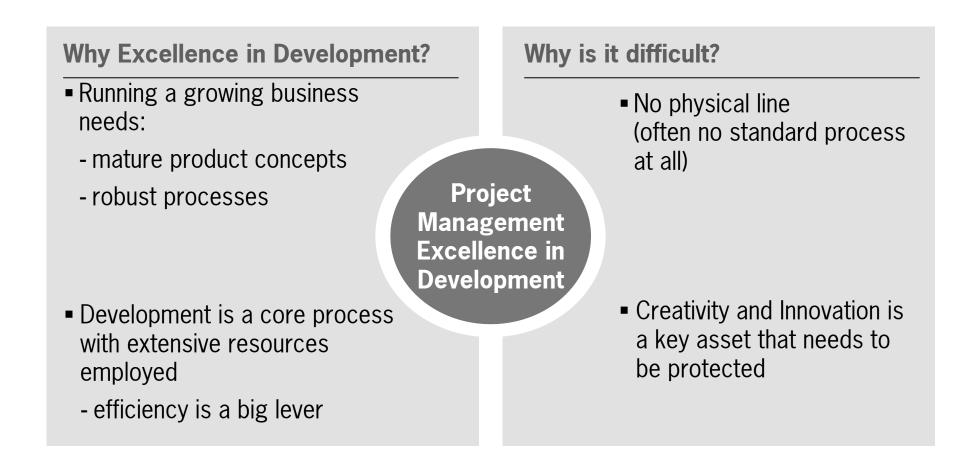
## **Principles are more important than methods**

Value orientation	Synchronization
<ul> <li>Objectively measurable value</li> </ul>	<ul> <li>Thinking in processes – not departments</li> </ul>
<ul> <li>Value from the customer's perspective</li> </ul>	<ul> <li>Processes are linked</li> </ul>
	Supply and demand are aligned
	Lean rprise
<ul> <li>Measurable objectives and results</li> </ul>	<ul> <li>Standards facilitate improvement</li> </ul>
<ul> <li>Top-down target setting</li> </ul>	<ul> <li>Pursuit of perfection</li> </ul>
<ul> <li>Bottom-up problem solving</li> </ul>	<ul> <li>Always question what has been achieved</li> </ul>
Transparency	Perfection
Source: Porsche Consulting	

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## **Excellence in Project Management in the Product Development is a key success factor at Porsche**



Objectives	Key elements	
<ul> <li>Maturity at launch</li> <li>Profitability</li> <li>Ensure customer perspective</li> </ul>	Cross functional Product Creation Process (PCP)	
	Customer understanding to shape product	
	Early supplier integration in the process view	
	Structured management involvement	

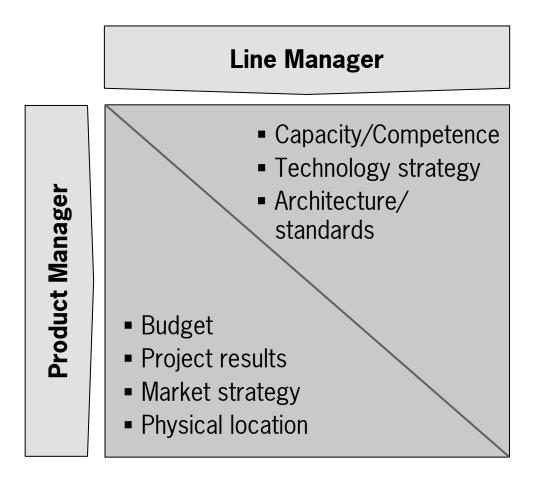
Source: Porsche Consulting

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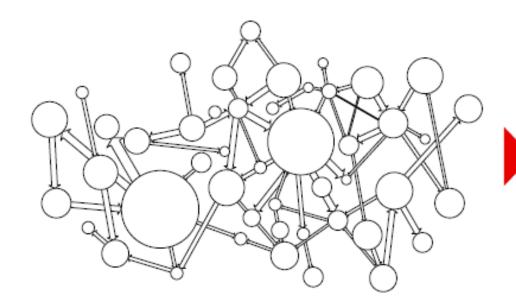
Source: Porsche Consulting

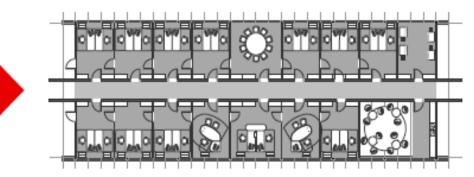
#### **Porsche is organized in a matrix of product lines and functions**

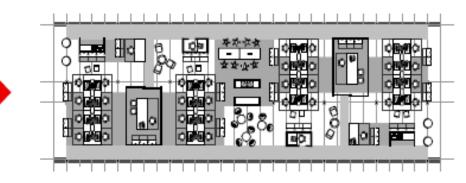
Example



#### New organization is the source of new behaviors and new needs







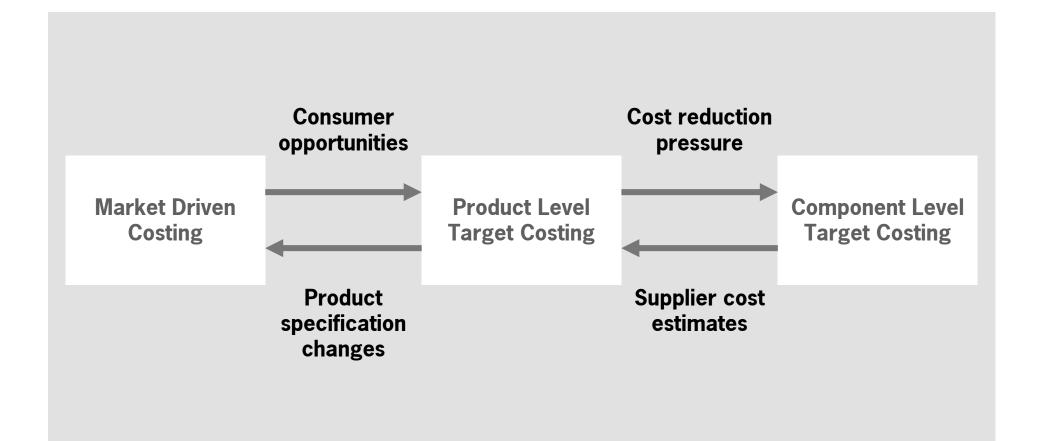




**Porsche Consulting** 

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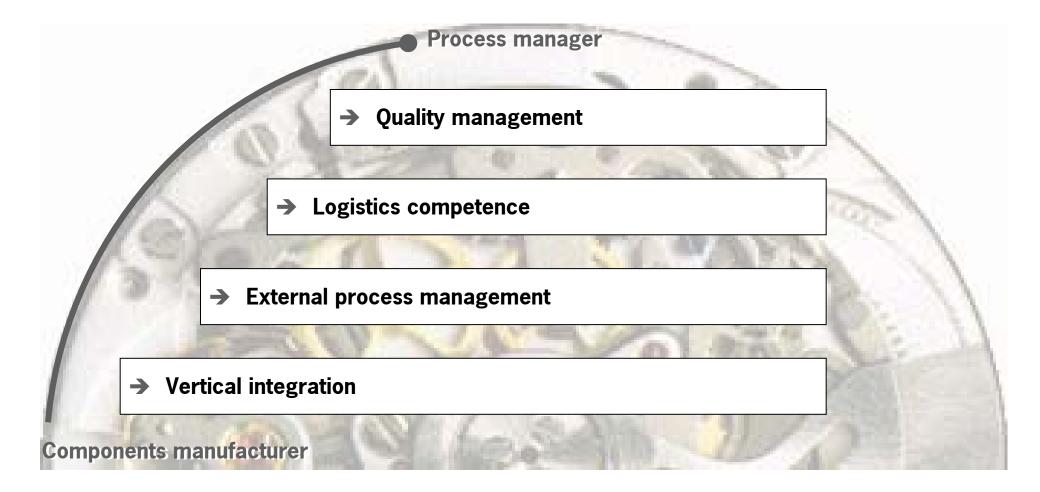
With a clear understanding of the customer it is possible to work on product specifications to reach the profitability targets



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Source: Porsche Consulting

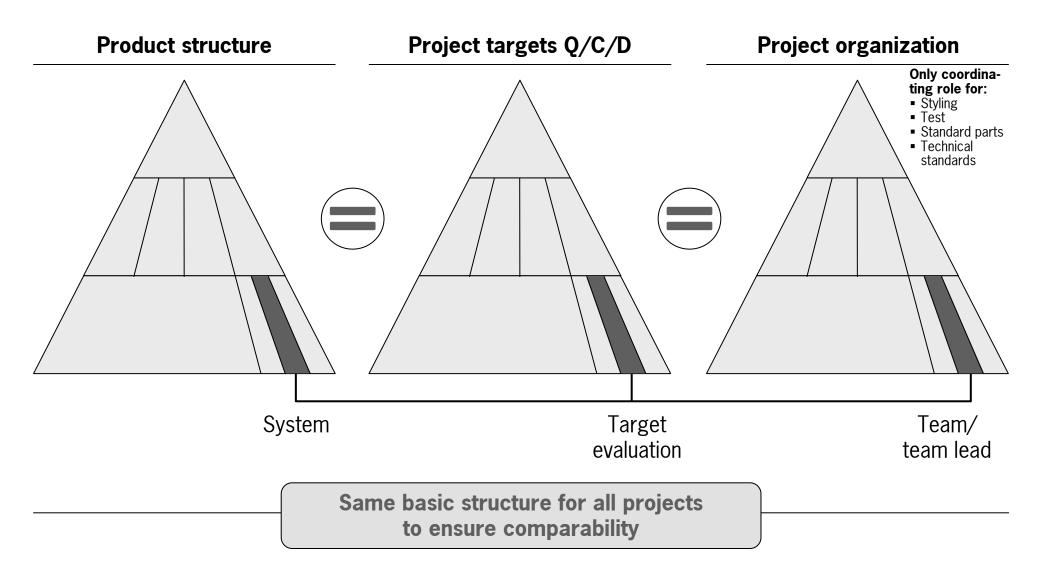
**Being Porsche's partner means delivering towards extremely demanding requirements** 



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Source: Porsche Consulting

#### Product, project organization and targets need to be aligned



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Source: Porsche Consulting, Foto: Porsche AG

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### Scrum is a project management approach based on team empowerment

What does Scrum mean?



The term Scrum refers to a Rugby Scrum where **adaptive team behavior** moves a ball up the field toward a common goal



In software development, Scrum describes a set of project management values and practices that **empowers a team** to focus on building software with high business value

#### The transfer to every customer relevant component can be made

	Incremental	Iterative
Vehicle body	Basic car design	Special customer focus
Porsche Communication Management	Basic navigation information	3 dimensional navigation with web application
Window lifter	Basic functionality (safety)	Comfort function keyless go

Source: Porsche Consulting

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#### Contact





**100% Performance, 0% Fat.**